

REVISED SUMMER 2009

BUSINESS COURSES TAKEN WITHOUT PRIOR COMPLETION OF ALL PREREQUISITES WILL NOT BE APPLICABLE TOWARD MEETING THE CURRICULAR REQUIREMENTS OF ANY BUSINESS MAJOR OR MINOR PROGRAM.

UNIVERSITY OF SOUTHERN INDIANA
COLLEGE OF BUSINESS COURSE PREREQUISITES

<u>COURSE</u>	<u>PREREQUISITES</u>
<u>ACCOUNTING</u>	
ACCT 201 Accounting Principles	CIS 151 or CIS 261, MATH 111 and must have at least 24 semester hours
ACCT 202 Accounting Principles II.....	ACCT 201
ACCT 203 Financial Accounting Lab	ACCT 201 or ACCT 202#
ACCT 303 Intermediate Accounting I.....	ACCT 203 and Junior standing
ACCT 304 Intermediate Accounting II.....	ACCT 303
ACCT 311 Introduction to Federal Income Taxation	ACCT 202, 203 and Junior Standing
ACCT 315 Cost Accounting.....	ACCT 202, 203 and Junior Standing
ACCT 355 E-Business Security, Controls.....	ACCT 201, 202, BLAW 263, CIS 305
ACCT 390 Individual Taxation Practicum.....	ACCT 311 or consent of instructor
ACCT 401 Advanced Accounting.....	ACCT 303 and Senior Standing
ACCT 411 Advanced Federal Taxation.....	ACCT 311
ACCT 413 Accounting Information Systems	ACCT 303 and Senior Standing
ACCT 415 Auditing Theory and Practice.....	ACCT 303 and Senior Standing
ACCT 416 Advanced Cost Accounting.....	ACCT 315
ACCT 422 Financial Report and Analysis.....	ACCT 304 and Senior Standing
ACCT 490 Individual Report in Accounting.....	Arranged Basis
ACCT 499 Accounting Professional Practice.....	**See Note
<u>ADMINISTRATIVE SYSTEMS/BUSINESS EDUCATION</u>	
ASBE 231 Business Communications.....	ENG 201, CIS 151, CMST 101
ASBE 291 Desktop Publishing and Web Design	CIS 261
ASBE 393 Methods of Teaching Computer Courses	CIS 261

ASBE 397 Methods of Teaching Business Education.....	EDUC 214, ACCT 201, 202, ECON 208, 209, ECON 265 and Junior Standing
ASBE 401 Bus. Career Planning and Prof. Development	ASBE 231 and Senior standing
ASBE 471 Principles and Philosophy of Vocational Ed.	Consent of instructor
ASBE 481 In-School Laboratory Programs in Voc. Ed.....	ASBE 397 or equivalent
ASBE 490 Individual Study in Administrative Systems.....	Arranged Basis
ASBE 498 Techniques of Coordinating Cooperative Ed.....	Consent of Instructor

BUSINESS LAW

BLAW 263 Legal Environment of Business	Sophomore Standing
BLAW 363 Law for the Entrepreneur.....	BLAW 263

COMPUTER INFORMATION SYSTEMS

CIS 111 Introduction to Computer Information Systems.....	No Prerequisites
CIS 151 Computer Applications in Business.....	No Prerequisites
CIS 261 Advanced Microcomputer Applications	CIS 151 or equivalent
CIS 305 Management Information Systems	CIS 151, ACCT 201, 202*, ECON 208 & 209*, and Junior Standing
CIS 325 Markup Language Programming	CIS 261
CIS 355 e-Business	CIS 151
CIS 361 Using VBA.....	CIS 261
CIS 367 Data Communications.....	CIS 305 or ACCT 203 for ACCT majors and Junior Standing
CIS 375 Systems Analysis and Design	ACCT 201, CIS 305, Junior standing, Accounting Majors may substitute ACCT 203 for CIS 305
CIS 377 Introduction to Data Base Concepts	A programming Language, e.g. Visual Basic, Object- Oriented Programming, C#, etc.
CIS 451 Organizational Support Systems.....	CIS 305
CIS 454 Managing Information Technology	CIS 305
CIS 476 Introduction to Programming with Fourth Generation.....	CIS 111
CIS 477 Applied Software Development.....	CIS 305, 375, 377, and a Programming language
CIS 487 Special Topics in CIS	CIS 305 and Senior Standing

CIS 490 Individual Study in Computer Information Systems.....Arranged Basis
 CIS 499 Computer Information Systems Professional Practice....**See Note

COMPUTER SCIENCE

CS 201 Computer Science I.....No Prerequisites
 CS 215 Discrete Structures for Computer Science.....No Prerequisites
 CS 259 Introduction to Programming in C#CIS 111
 CS 288 Microcomputer-Based Programming.....CIS 111 or equivalent
 CS 301 - Computer Science II - Data StructuresCS 201
 CS 311 Algorithm Design and Analysis.....CS 201, 215, 301
 CS 321 Architecture of Digital Computers.....ENGR241
 CS 359 Advanced C# Programming.....CS 259, Sophomore Standing
 CS 365 Operating SystemsCS 201, 215, 301, 311
 CS 377 Introduction to Data Base Concepts.....A Programming language, e.g.
 Visual Basic, Object-Oriented
 Programming, C#, etc..
 CS 379 Programming Languages.....CS 201, 215, 301, 311
 CS 388 Advanced Microcomputer-Based Programming.....CS 288
 CS 411 Network Management and Security.....CS 201, 301, 365
 CS 421 Study of Legacy SystemsCS301 or CS359 or CS388
 CS 437 Numerical Analysis.....CS 141, 331, MATH 330, 335
 CS 461 Artificial Intelligence.....CS 201, 215, 301
 CS 478 Software Development Project.....CS 201, 215, 301
 CS 483 Senior Software Development Project.....CS 201, 301, CIS 305, CS 365,
 CIS 367, 375, and
 CS/CIS377
 CS 499 Projects in Computer Science6 hours upper-division
 Computer science courses

DECISION SCIENCES

DSCI 351 Introduction to Operations Research.....ECON 265, CIS151, MATH
 215
 DSCI 445 Production and Operations Management.....MNGT 305, ECON 265,
 MATH 215
 DSCI 446 Principles of Quality Management.....ECON 265, MNGT 305
 DSCI 490 Individual Study in Decision Sciences.....Approval of the School of
 Business Dean and the
 Instructor

ECONOMICS

ECON 175 Fundamentals of EconomicsNo Prerequisites
 ECON 208 Principles of MicroeconomicsMATH 111 or equivalent
 ECON 209 Principles of Macroeconomics.....MATH 111 or equivalent

ECON 241 Global Economic Issues.....	ECON 175 or 208 or 209 or consent of instructor
ECON 265 Elementary Statistics.....	MATH 111, CIS 151
ECON 301 Economic Ideas and Current Issues ...	Junior Standing
ECON 308 Intermediate Microeconomic Theory.....	ECON 208, 209 and MATH215 or MATH230
ECON 309 Intermediate Macroeconomic Theory.....	ECON 208, 209 and MATH215 or MATH230
ECON 331 Public Economics.....	ECON 208, 209
ECON 338 Environmental and Resource Economics	ECON 208
ECON 341 International Trade and Finance.....	ECON 208, 209
ECON 343 International Finance.....	ECON 208, 209, FIN 305 or Consent of instructor
ECON 346 Development Economics	ECON 208, 209
ECON 351 Labor Economics	ECON 208, 209
ECON 353 Economics of Sports	ECON 208
ECON 357 The Economics of Health Care.....	ECON 175 or 208 or 209
ECON 361 Money and Banking.....	ECON 208, 209
ECON 365 Intermediate Statistics and Forecasting.....	ECON 265 or Equivalent
ECON 461 History of Economic Thought.....	ECON 208, 209
ECON 472 Econometrics.....	ECON 208, 209, 265
ECON 489 Special Topics in Economics.....	ECON 208, 209
ECON 490 Individual Study in Economics.....	Arranged Basis
ECON 499 Senior Seminar in Economics.....	Senior Standing, ECON 308, 309

FINANCE

FIN 201 Fundamentals of Finance.....	No Prerequisites***
FIN 208 Personal Financial Management.....	No Prerequisites
FIN 305 Business Finance	ACCT 201,202, ECON 265, 208, 209 MATH 215
FIN 335 Entrepreneurial Finance.....	FIN 305
FIN 341 Risk and Insurance.....	FIN 305
FIN 343 International Finance	ECON 208, 209, FIN 305, Consent of instructor
FIN 345 Real Estate Principles	FIN 305
FIN 361 Financial Institutions	FIN 305
FIN 433 Principles of Investments.....	FIN 305
FIN 461 Financial Management.....	FIN 305
FIN 481 Seminar in Finance	FIN 305
FIN 490 Individual Study in Finance.....	Arranged Basis

MANAGEMENT

MNGT 141 Introduction to Business.....	No Prerequisites
MNGT 201 Survey of Management	Sophomore standing, PSY 201, or consent of Instructor***
MNGT 305 Management of Organizational Behavior	ACCT 201, 202*, ECON 208, 209*, PSY 201, And Junior standing
MNGT 315 Organization and Management Development.....	MNGT 201 or 305
MNGT 341 Human Resource Management	MNGT 201 or 305
MNGT 354 Small Business and Entrepreneurship	Consent of instructor
MNGT 355 Supply Chain Management	CIS 255, MNGT 305
MNGT 361 Business Environmental Factors	MNGT 201 or 305, MKTG 201 or 305
MNGT 408 Collective Bargaining and Indus. Relations	MNGT 201 or 305
MNGT 441 Wage and Salary Administration	MNGT 201 or 305
MNGT 443 Organizational Theory and Design.....	MNGT 305, (MNGT 315 Recommended)
MNGT 444 Managing Diversity in Organizations	MNGT 201 or 305
MNGT 445 International Business	ECON 241, MNGT 305, MKTG 305, FIN 305
MNGT 452 Policy Formulation and Implementation	MNGT 305, FIN 305, MKTG 305, Senior Standing
MNGT 455 Small Business Consulting.....	MNGT 305, FIN 305, MKTG 305, Senior standing and consent of instructor
MNGT 490 Individual Study in Management.....	Arranged Basis
MNGT 499 Business Professional Practice.....	**See Note

MARKETING

MKTG 201 Introduction to Marketing	PSY 201, Sophomore Standing***
MKTG 305 Principles of Marketing.....	ACCT 201 and 202*, ECON 208, 209*, PSY 201, Junior standing
MKTG 313 Services Marketing.....	MKTG 201 or 305
MKTG 332 Consumer Behavior.....	MKTG 201 or 305
MKTG 334 Promotional Strategy.....	MKTG 201 or 305
MKTG 342 Business and Industrial Marketing.....	MKTG 201 or 305
MKTG 344 Professional Selling and Sales Management.....	MKTG 201 or 305
MKTG 355 Interactive Marketing	MKTG 201 or 305
MKTG 438 Marketing Research.....	MKTG 305, ECON 265 and Senior Standing
MKTG 443 Tourism and Leisure Marketing	MKTG 201 or 305, MKTG 313 or 332

MKTG 444 Sale Management.....	MKTG 201 or 305
MKTG 447 Retailing Policy and Management	MKTG 201 or 305
MKTG 448 Marketing Management	Completion of at least nine hours of Marketing and Senior Standing
MKTG 461 Seminar in Integrated Marketing Communications ..	Senior standing - 6 hours from ADV 241 or PRL 261, MKTG 201 or 305
MKTG 471 International Marketing.....	MKTG 201 or 305
MKTG 475 Seminar in Contemporary Marketing Problems.....	MKTG 305
MKTG 490 Individual Study in Marketing.....	MKTG 305, **See Note

Senior standing means 94 or more earned hours.

Junior standing means that a student has completed or is enrolled in his/her 63rd semester hour of credit and has completed with at least a “C” average: ACCT 201, 202*; ECON 265 or Math 241; CIS 151; ECON 208, 209*; and six hours of Mathematics (3 hours of Math 111 and 115 and 3 hours of MATH 215 or 230).

Sophomore standing means 32 or more earned hours.

Grade Point Average must be 2.2 in the first 62 hours of course work to enroll in upper division business courses. Business Students must achieve a grade point average of at least 2.0 in all required business course work and overall to be eligible for graduation.

#May be taken concurrently with ACCT 201 and 202

*Courses may be taken concurrently with MKTG and MNGT 305.

**499 footnote-students must have completed or be enrolled in 63 semester hours of credit including the following courses: CIS 151, ACCT 201, 202, ECON 265, ECON 208, 209, ENG 201, SPCH 101. Overall GPA of 2.75 and a minimum of 2.75 in all business courses. Consent of Dean, Director of Professional Practice Program and appropriate department chairperson.

***Not open to College of Business majors in Baccalaureate Programs.