Auditor's Report and Consolidated Financial Statements

June 30, 2014 and 2013



June 30, 2014 and 2013

Contents

Independent Auditor's Report on Consolidated Financial Statements and Supplementary Information					
Consolidated Financial Statements					
Statements of Financial Position	3				
Statements of Activities	4				
Statements of Cash Flows	5				
Notes to Financial Statements	6				
Supplementary Information					
Consolidating Schedule of Financial Position Information	25				
Consolidating Schedule of Activities Information	26				



Independent Auditor's Report on Consolidated Financial Statements and Supplementary Information

Board of Directors University of Southern Indiana Foundation Evansville, Indiana

We have audited the accompanying consolidated financial statements of the University of Southern Indiana Foundation (Foundation), which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors University of Southern Indiana Foundation Page 2

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary consolidating information as of and for the year ended June 30, 2014 (with comparative totals for 2013), as listed in the table of contents, is presented for purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Evansville, Indiana

BKDLLIP

October 6, 2014

Consolidated Statements of Financial Position June 30, 2014 and 2013

Assets

7.656.6	2014	2013
Cash	\$ 1,461,508	\$ 708,512
Accounts and interest receivable	71,696	51,908
Contributions receivable, net	4,301,085	5,596,260
Prepaid expenses	118,551	19,450
Investments	99,516,754	79,900,086
Cash value of life insurance	403,565	325,070
Beneficial interest in charitable remainder trusts	780,615	711,262
Beneficial interest in perpetual trusts	3,959,521	3,221,092
Beneficial interest in Community Foundation	64,555	59,045
Life interest in real estate	371,425	-
Real estate held for investment	2,471,215	2,471,215
Land	225,468	225,468
Buildings, net of accumulated depreciation;		
2014 - \$311,146, 2013 - \$252,631	435,110	493,625
Property management deposits	4,125	4,275
Total assets	\$ <u>114,185,193</u>	\$ 93,787,268
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 50,580	\$ 40,828
Deposits	3,050	3,200
Deferred income	525	3,300
Payable to related parties	680,321	487,419
Use obligation of life interest	246,213	-
Annuities payable	2,088,144	2,025,132
Total liabilities	3,068,833	2,559,879
Net Assets		
Unrestricted	14,440,126	13,108,659
Temporarily restricted	56,920,378	41,043,320
Permanently restricted	<u>39,755,856</u>	<u>37,075,410</u>
Total net assets	111,116,360	91,227,389
Total liabilities and net assets	\$ <u>114,185,193</u>	\$ 93,787,268

Consolidated Statements of Activities Years Ended June 30, 2014 and 2013

	2014						
			Permanently	-			
	Unrestricted	Restricted	Restricted	Total			
Revenues and Other Support							
Contributions	\$ 90,356	\$ 6,707,291	\$ 1,868,341	\$ 8,665,988			
Change in value of split-interest agreements	-	(37,153)	(54,388)	(91,541)			
Change in split-interest life interest	_	13,732	(* 1,2 0 0) -	13,732			
Rental loss, net	(34,117)		_	(34,117)			
Miscellaneous income	86,821	161,757	_	248,578			
Reclassification of donor intent	-	(6,832)	6,832				
Net assets released from restrictions	2,763,796	(2,763,796)		_			
Total revenues and other support	2,906,856	4,074,999	1,820,785	8,802,640			
Expenses							
Programs – University of Southern Indiana							
Scholarships and awards	1,836,997	_	_	1,836,997			
Educational grants and academic	, ,			,,			
enhancements	594,791	_	_	594,791			
Athletic support	68,694	_	_	68,694			
Other University support	519,792	_	_	519,792			
Capital projects	2,500	_	_	2,500			
Community outreach	9,980	_	_	9,980			
3 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -							
Total program services	3,032,754	-	-	3,032,754			
Management and general	589,514	-	-	589,514			
Fundraising	344,278	_	-	344,278			
Uncollectible pledge loss		7,581	2,914	10,495			
Total expenses	3,966,546	7,581	2,914	3,977,041			
Other Changes							
Investment income, net	2,313,243	11,720,031	523,212	14,556,486			
Change in value of beneficial interest							
in trusts	-	11,113	339,363	350,476			
Mineral royalty income	77,914	_	-	77,914			
Loss on disposal of property	-	-	-	-			
Gain on cash value of life insurance		78,496		78,496			
Total other changes	2,391,157	11,809,640	862,575	15,063,372			
Change in Net Assets	1,331,467	15,877,058	2,680,446	19,888,971			
Net Assets, Beginning of Year	13,108,659	41,043,320	37,075,410	91,227,389			
Net Assets, End of Year	\$ <u>14,440,126</u>	\$ <u>56,920,378</u>	\$ <u>39,755,856</u>	\$ <u>111,116,360</u>			

2013									
Unrestricted	Temporarily Restricted	Permanently Restricted	Total						
\$ 260,646	\$ 3,775,426 (36,756)	\$ 527,169 (559)	\$ 4,563,241 (37,315)						
(25,400) 90,571	115,130 (240,331)	240,331	(25,400) 205,701						
2,597,709	(2,597,709)								
2,923,526	1,015,760	766,941	4,706,227						
1,705,639	-	-	1,705,639						
489,628	-	-	489,628						
67,118	-	-	67,118						
515,704	-	-	515,704						
47,823	- <u>-</u>	- 	47,823						
2,825,912	-	-	2,825,912						
497,802	-	-	497,802						
348,736	-	-	348,736						
	35,154	433	35,587						
3,672,450	35,154	433	3,708,037						
1,639,962	7,161,209	307,541	9,108,712						
98,730 (324,774)	3,578 - - - - - - - - - - - - - - - - - - -	215,652	219,230 98,730 (324,774) 78,341						
1,413,918	7,243,128	523,193	9,180,239						
664,994	8,223,734	1,289,701	10,178,429						
12,443,665	32,819,586	35,785,709	81,048,960						

\$\frac{13,108,659}{2} \\$\frac{41,043,320}{2} \\$\frac{37,075,410}{2} \\$\frac{91,227,389}{2}

Consolidated Statements of Cash Flows Years Ended June 30, 2014 and 2013

		2014		2013
Operating Activities				
Change in net assets	\$	19,888,971	\$	10,178,429
Adjustments to reconcile change in net assets to net cash				
provided by operating activities				
Net realized gain on sale of investments		(2,381,757)		(1,102,374)
Loss on disposal of property		-		324,776
Increase in cash value of life insurance		(78,495)		(66,344)
Gain on beneficial interest investments		(813,292)		(250,076)
Contribution of investments and real estate, net		(997,373)		(561,461)
Depreciation		58,515		58,515
Unrealized gain on investments		(10,171,091)		(6,097,772)
Changes in				
Accounts and interest receivable		(19,788)		31,268
Contributions receivable		1,295,175		(866,759)
Prepaid expenses		(99,101)		(1,915)
Accounts payable and payable to related parties		202,654		83,098
Annuities payable		63,012		113,094
Deferred income	_	(2,775)	_	(11,310)
Net cash provided by operating activities	_	6,944,655	_	1,831,169
Investing Activities				
Purchase of investments		(16,362,920)		(10,158,576)
Sales and maturities of investments	_	10,171,261	_	8,436,905
Net cash used in investing activities	_	(6,191,659)	_	(1,721,671)
Increase in Cash		752,996		109,498
Cash, Beginning of Year	_	708,512	_	599,014
Cash, End of Year	\$	1,461,508	\$	708,512

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

The University of Southern Indiana Foundation (Foundation) is a not-for-profit organization the mission and principal activity of which is to support the activities of the University of Southern Indiana (University) and includes the activities of various University support organizations. The Foundation's revenues and other support are derived principally from contributions and its activities are conducted principally in the Southwest Indiana area.

Principles of Consolidation

The consolidated financial statements include the accounts of the Foundation and its wholly owned subsidiary, Southern Indiana Higher Education Holdings, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. Operational income of the subsidiary is minimal.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash

The Foundation considers all liquid investments not classified with investments and with original maturities of three months or less to be cash equivalents. At June 30, 2014 and 2013, the Foundation did not have any cash equivalents.

At June 30, 2014, the Foundation's cash accounts exceeded federally insured limits by approximately \$600,000 due to large cash donations received at year-end. The excess funds were transferred to the investment accounts on June 30, 2014, with a settlement date of July 1, 2014.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Investment return includes dividend, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value and realized gains and losses on other investments. Investment return is presented net of fees.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the consolidated statements of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

The Foundation maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

Investments in real estate are recorded at the fair market value when donated or at the lower of cost or market if purchased. The properties held for investment are not depreciated.

Property and Equipment

Property and equipment are depreciated on a straight-line basis over the estimated useful life of each asset.

Long-Lived Asset Impairment

The Foundation evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the year ended June 30, 2014. Impairment losses of \$324,776 were recognized for two buildings for the year ended June 30, 2013, based on the Foundation no longer utilizing the buildings. The Foundation demolished one of the buildings during the year ended June 30, 2013, and the other building during the year ended June 30, 2014. The loss is included in loss on disposal of property in the accompanying consolidated statements of activities.

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those which use by the Foundation has been limited by donors to a specific time period or purpose. Unconditional promises to give that are due in future periods and are not permanently restricted are classified as temporarily restricted net assets. Permanently restricted net assets have been restricted by donors to be maintained by the Foundation in perpetuity.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted revenue and net assets. When a donor-stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net

Notes to Consolidated Financial Statements June 30, 2014 and 2013

assets released from restrictions. Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as temporarily restricted and then released from restriction.

Gifts of land, buildings, equipment and other long-lived assets are reported as unrestricted revenue and net assets unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as temporarily or permanently restricted revenue and net assets. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of temporarily restricted net assets as unrestricted net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

Contributed Services

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated.

No amounts have been reflected in the consolidated financial statements for donated services because the Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation with specific assistance programs, solicitations and various committee assignments.

Income Taxes

The Foundation is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the Foundation is subject to federal income tax on any unrelated business taxable income.

The Foundation files tax returns in U.S. federal and state jurisdictions. With a few exceptions, the Foundation is no longer subject to U.S. federal and state examinations by tax authorities for years before 2010.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Certain costs have been allocated among the program, management and general and fundraising categories based on actual direct expenditures and other methods.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Reclassifications

Certain reclassifications have been made to the 2013 financial statements to conform to the 2014 financial statement presentation. These reclassifications had no effect on the change in net assets.

Note 2: Contributions Receivable

Contributions receivable at June 30 consisted of the following:

		2014	
	nporarily estricted	manently estricted	Total
Due within one year Due in one to five years Due in five or more years	\$ 1,156,685 1,877,107 534,033	\$ 335,194 563,920	\$ 1,491,879 2,441,027 534,033
Less Allowance for uncollectible	3,567,825	899,114	4,466,939
contributions Unamortized discount	\$ 17,000 114,002 3,436,823	 \$ 34,852 864,262	 \$ 17,000 148,854 4,301,085

The discount rates ranged from 1.14 percent to 2.29 percent for 2014. Approximately 36 percent of the contributions receivable at June 30, 2014, were due from two donors.

		2013		
	emporarily Restricted	manently estricted		Total
Due within one year Due in one to five years Due in five or more years	\$ 2,157,732 2,646,731 690,227	\$ 172,186 150,374	\$	2,329,918 2,797,105 690,227
Less Allowance for uncollectible	5,494,690	322,560		5,817,250
contributions Unamortized discount	 28,000 186,635	 6,355	_	28,000 192,990
	\$ 5,280,055	\$ 316,205	\$	5,596,260

The discount rates ranged from 1.14 percent to 3.84 percent for 2013. Approximately 79 percent of the contributions receivable at June 30, 2013, were due from three donors.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Contributions receivable designated for specific purposes and with time restrictions at June 30 were as follows:

	2014			2013	
Scholarships and awards	\$	953,795	\$	292,329	
Educational grants and academic enhancements	Ψ	767,525	Ψ	2,032,168	
Athletic support		158,085		82,462	
Other University support		1,521,314		806,518	
Capital projects		768,064		2,252,705	
Community outreach		289		9,130	
Time restrictions		132,013		120,948	
	\$	4,301,085	\$	5,596,260	

Note 3: Conditional Gifts

The Foundation has received two deferred conditional promises to give as of June 30, 2014 and 2013, related to its capital campaign, *Campaign USI: Elevating Excellence*. These deferred conditional promises to give totaled \$3,000,000, of which \$282,458 and \$185,500 have been recognized as contributions receivable as of June 30, 2014 and 2013, respectively. The remaining amount of the deferred conditional pledges will be recognized upon receipt by the Foundation of eligible contributions from alumni, employees and retirees of the University. As of June 30, 2014, the recognized contributions receivable were to be paid from the estates of the two donors.

In August 2014, one of the deferred conditional gift agreements was superseded by a new gift agreement that changed the \$2,500,000 gift commitment from a deferred conditional pledge to an outright pledge. During the year ending June 30, 2015, the previously recorded contributions receivable associated with the former \$2,500,000 deferred conditional pledge will be reversed and the total amount of the outright pledge will be recorded as contributions receivable. The outright pledge will be paid in full by the donor no later than December 15, 2020.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Note 4: Investments and Investment Return

Investments at June 30 consisted of the following:

	Market			
		2014		2013
Short-term investments	\$	2,432,660	\$	2,856,425
U.S. Treasury securities		2,247,098		2,331,253
Corporate debt securities		4,042,975		2,426,360
Common stocks		14,578,313		8,452,221
Mutual funds				
Fixed income		15,956,473		11,998,236
International		16,983,106		13,713,413
Large cap		34,339,697		26,890,841
Small cap		6,230,031		9,091,339
Alternative investment – private investment fund	_	2,706,401	_	2,139,998
	\$	99,516,754	\$	79,900,086

Included in the Foundation's investments above are investments subject to split-interest agreements with a fair market value of \$85,569 and \$76,192 as of June 30, 2014 and 2013, respectively.

Total investment return at June 30 was comprised of the following:

	2014	2013
Interest and dividend income	\$ 2,143,084 \$	2,041,447
Investment management fees	(141,108)	(132,881)
	2,001,976	1,908,566
Net realized and unrealized gains		
on investments reported at fair value	12,554,510	7,200,146
	\$ <u>14,556,486</u> \$	9,108,712

Alternative Investments

Except as described below, the fair value of alternative investments has been estimated using the net asset value per share of the investments. Alternative investments held at June 30 consist of the following:

		2014						
		Fair Value		Jnfunded mmitments	Redemption Frequency	Redemption Notice Period		
Private equity funds (A)	\$	2,706,401	\$	867,000	N/A	N/A		
	2013							
		Fair Value		Jnfunded mmitments	Redemption Frequency	Redemption Notice Period		
Private equity funds (A)	\$	2,139,998	\$	1,113,000	N/A	N/A		

Notes to Consolidated Financial Statements June 30, 2014 and 2013

(A) This category includes a private equity fund the primary objective of which is to enable certain qualified investors to participate in closed-end private investment partnerships managed by a management company. These investments are subject to a lock-up period of 10 to 14 years and are subject to general partner approval with respect to transferability. The fund uses the net asset value (NAV) of the underlying funds to determine the fair value of its investments. Accounting principles generally accepted in the United States of America permits, as a practical expedient, a reporting entity to measure the fair value of an investment on the basis of net asset value of the investment if the NAV of the investment is calculated in a manner consistent with the measurement principles of an investment company.

Accordingly, the value of the investment in the underlying partnership is generally increased by additional contributions to the underlying partnership and the partner's share of net earnings from the underlying partnership investment.

Note 5: Beneficial Interest in Trusts

The Foundation is the beneficiary under perpetual trusts administered by outside parties. Under the terms of the trusts, the Foundation has the irrevocable right to receive income earned on the trusts' assets in perpetuity, but never receives the assets held in trust. The estimated value of the expected future cash flows is \$3,959,521 and \$3,221,092, which represents the fair value of the trusts' assets at June 30, 2014 and 2013, respectively. The gain from these trusts for 2014 and 2013 was \$344,967 and \$215,652, respectively.

The Foundation has been named a secondary beneficiary in certain charitable remainder trusts administered by outside parties. Upon termination of the trusts, the Foundation will receive the assets remaining in the trusts. Prior to termination of the trusts and transfer of assets, the Foundation records the present value of the estimated residual benefits as assets. At June 30, 2014 and 2013, the residual benefits were valued at \$780,615 and \$711,262, respectively. The gain from these trusts for 2014 and 2013 was \$69,353 and \$30,846, respectively.

Note 6: Annuities Payable

The Foundation has been the recipient of several gift annuities, which require future payments to the donor or their named beneficiaries. The assets received from the donor are recorded at fair value and are recorded in temporarily or permanently restricted funds in accordance with the donor restrictions. The Foundation has recorded a liability at June 30, 2014 and 2013, in the temporarily restricted funds of \$400,222 and \$415,688, respectively, and in the permanently restricted funds of \$1,687,922 and \$1,609,444, respectively, which represents the present value of the future annuity obligations. The liability has been determined using discount rates ranging from approximately 1 percent to 8 percent.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Note 7: Net Assets

Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30 are available for the following purposes or periods:

		2014		2013
Scholarships and awards	\$	29,330,775	\$	22,066,373
Educational grants and academic enhancements		14,240,793		9,459,183
Athletic support		1,013,919		816,332
Other University support		7,468,395		4,584,025
Capital projects		4,304,737		3,673,415
Community outreach		429,747		324,007
For periods after June 30	_	132,012	_	119,985
	\$_	56,920,378	\$_	41,043,320

Athletic support and other University support may be spent on fundraising activities if approved by the officers and/or directors of the support organizations for which the net assets are restricted.

Permanently Restricted Net Assets

Permanently restricted net assets at June 30 are restricted to:

		2014		2013
Investment in perpetuity, the income of which is				
expendable to support Scholarships and awards	\$	25,455,135	\$	23,740,929
Educational grants and academic enhancements		7,217,019		6,874,746
Other University support	_	7,083,702	_	6,459,735
	\$_	39,755,856	\$_	37,075,410

Net Assets Released From Restrictions

Net assets were released from donor restrictions by receipt of pledge payments, incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	 2014	2013
Purpose restrictions released		
Scholarships and awards	\$ 1,743,784	\$ 1,611,851
Educational grants and academic enhancements	540,733	471,476
Athletic support	68,694	67,117
Other University support	398,105	399,614
Capital projects	2,500	-
Community outreach	 9,980	 47,651
	\$ 2,763,796	\$ 2,597,709

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Note 8: Endowment

The Foundation's endowment consists of approximately 300 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's governing body has interpreted the *State of Indiana Prudent Management of Institutional Funds Act* (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the Foundation and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the Foundation
- 7. Investment policies of the Foundation

The composition of net assets by type of endowment fund at June 30 was:

	2014					
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		
Donor-restricted endowment funds Board-designated endowment funds	\$ - <u>9,212,026</u>	\$ 23,051,027	\$ 35,908,164	\$ 58,959,191 <u>9,212,026</u>		
Total endowment funds	\$ <u>9,212,026</u>	\$ <u>23,051,027</u>	\$ <u>35,908,164</u>	\$ <u>68,171,217</u>		

Notes to Consolidated Financial Statements June 30, 2014 and 2013

	2013						
	Unrestricted			emporarily Restricted		ermanently Restricted	Total
Donor-restricted endowment funds Board-designated endowment funds	\$	(40) 7,906,688	\$	14,793,775	\$	33,600,002	\$ 48,393,737 7,906,688
Total endowment funds	\$	7,906,648	\$	14,793,775	\$_	33,600,002	\$ 56,300,425

Changes in endowment net assets for the years ended June 30 were:

		20	14	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Endowment net assets, beginning of year	\$ 7,906,648	\$ 14,793,775	\$ 33,600,002	\$ 56,300,425
organism of June	φ <u> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	Ψ <u>Ι,,,,ο,,,,ο</u>	φ <u>υυ,ουο,ου</u>	\$ <u></u>
Investment return				
Investment income	357,796	2,253,597	133,214	2,744,607
Net appreciation	1,086,335	6,846,201	389,998	8,322,534
Total investment				
return	1,444,131	9,099,798	523,212	11,067,141
Contributions Appropriation of	-	110,518	1,868,341	1,978,859
endowment assets for expenditure Reclassification of	(138,753)	(946,232)	-	(1,084,985)
donor intent	-	(6,832)	6,832	-
Other changes – uncollectible pledge loss			(2,914)	(2,914)
Other changes – change in value of split-interest	-	-	(2,914)	(2,914)
agreements			(87,309)	(87,309)
	(138,753)	(842,546)	1,784,950	803,651
Endowment net assets, end of year	\$ <u>9,212,026</u>	\$ <u>23,051,027</u>	\$ <u>35,908,164</u>	\$ <u>68,171,217</u>

Notes to Consolidated Financial Statements June 30, 2014 and 2013

	2013					
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		
Endowment net assets, beginning of year	\$ <u>7,079,411</u>	\$ <u>10,194,932</u>	\$ <u>32,532,478</u>	\$ <u>49,806,821</u>		
Investment return Investment income Net appreciation	243,082 686,788	1,475,395 4,174,986	80,916 226,625	1,799,393 5,088,399		
Total investment return	929,870	5,650,381	307,541	6,887,792		
Contributions Appropriation of endowment assets	-	59,256	527,169	586,425		
for expenditure Reclassification of	(102,633)	(983,899)	-	(1,086,532)		
donor intent Other changes –	-	(126,895)	240,331	113,436		
uncollectible pledge loss Other changes – change in value	-	-	(433)	(433)		
of split-interest agreements		_	(7,084)	(7,084)		
	(102,633)	(1,051,538)	759,983	(394,188)		
Endowment net assets, end of year	\$ <u>7,906,648</u>	\$ <u>14,793,775</u>	\$ <u>33,600,002</u>	\$ <u>56,300,425</u>		

Amounts of donor-restricted endowment funds classified as permanently and temporarily restricted net assets at June 30 consisted of:

	2014	2013
Permanently restricted net assets – portion of perpetual endowment funds required to be retained permanently by explicit donor stipulation or SPMIFA	\$ <u>35,908,164</u>	\$ <u>33,600,002</u>
Temporarily restricted net assets – portion of perpetual endowment funds subject to a time restriction under SPMIFA – with purpose restrictions	\$ <u>23,051,027</u>	\$ <u>14,793,775</u>

Notes to Consolidated Financial Statements June 30, 2014 and 2013

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Foundation is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. In accordance with GAAP, deficiencies of this nature, if any, are reported in unrestricted net assets and such amounts were immaterial to the overall financial statements for 2014 and 2013. These deficiencies resulted from unfavorable market fluctuations that occurred after investment of new permanently restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for scholarships and other programs supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Foundation must hold in perpetuity or for donor-specified periods, as well as those assets of board-designated endowment funds. Under the Foundation's policies, endowment assets are invested in a manner that is intended to offer equity and fixed income investments that are diversified among various asset classes, thus, minimizing risk of large losses, out-perform inflation by the long-term spending level for endowed funds and maximize total return with reasonable and prudent levels of risk.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both current yield (investment income, such as dividends and interest) and capital appreciation (both realized and unrealized). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation's spending policy goals include maintaining reasonable inflation-adjusted spending into the future, providing for sufficient asset growth after spending to preserve the inflation-adjusted value of the assets and smoothing spending on a quarterly basis rather than vary it with short-term changes in interest rates and asset values. The Foundation sets the spending level to balance current need with growth for the future. The current spending rate is 4.5 percent calculated on a rolling twelve-quarter average market value of each endowment fund. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Note 9: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

Notes to Consolidated Financial Statements June 30, 2014 and 2013

- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30:

		Fair Value Measurements Using				
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
June 30, 2014 Investments						
Short-term investments and cash	\$ 2,432,660	\$ 2.432.660	\$ -	\$ -		
	\$ 2,432,660 2,247,098	· · ·	2,247,098	5 -		
U.S. Treasury securities Corporate debt securities	4,042,975		4,042,975	-		
Common stocks	14,578,313		4,042,973	-		
Mutual funds	14,576,515	14,576,515	-	-		
Fixed income	15,956,473	15,956,473	_	_		
International	16,983,106		_	_		
Large cap	34,339,697		_	_		
Small cap	6,230,031		_	_		
Private investment fund	2,706,401		-	2,706,401		
	\$ <u>99,516,754</u>	\$ <u>90,520,280</u>	\$ <u>6,290,073</u>	\$ <u>2,706,401</u>		
Beneficial interest in charitable remainder						
trusts	\$ <u>780,615</u>	\$ <u> </u>	\$ <u>780,615</u>	\$ <u>-</u>		
Beneficial interest in						
perpetual trusts	\$ <u>3,959,521</u>	\$	\$ <u>3,959,521</u>	\$ <u> </u>		
Beneficial interest in						
Community Foundation	\$ <u>64,555</u>	\$	\$ <u>64,555</u>	\$		

Notes to Consolidated Financial Statements June 30, 2014 and 2013

		Fair Value Measurements Using				
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
June 30, 2013						
Investments						
Short-term investments						
and cash	\$ 2,856,425	\$ 2,856,425	\$ -	\$ -		
U.S. Treasury securities	2,331,253	-	2,331,253	<u>-</u>		
Corporate debt securities	2,426,360	-	2,426,360	-		
Common stocks	8,452,221	8,452,221	-	-		
Mutual funds						
Fixed income	11,998,236	11,998,236	-	-		
International	13,713,413	13,713,413	-	-		
Large cap	26,890,841	26,890,841	-	-		
Small cap	9,091,339	9,091,339	-	-		
Private investment fund	2,139,998	-		2,139,998		
	\$ <u>79,900,086</u>	\$ <u>73,002,475</u>	\$ <u>4,757,613</u>	\$ <u>2,139,998</u>		
Beneficial interest in charitable remainder						
trusts	\$ <u>711,262</u>	\$	\$ <u>711,262</u>	\$		
Beneficial interest in perpetual trusts	\$ <u>3,221,092</u>	\$ <u> </u>	\$3,221,092	\$ <u>-</u>		
Beneficial interest in Community Foundation	\$ <u>59,045</u>	\$ <u> </u>	\$59,045	\$ <u> </u>		

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Following is a description of the inputs and valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2014. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include short-term investments and cash equivalents, common stocks and mutual funds. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified as Level 3 of the hierarchy and include a private investment fund. See the table below for inputs and valuation techniques used for Level 3 securities.

The value of certain investments, classified as a private investment fund, is determined using net asset value (or its equivalent) as a practical expedient. The Foundation does not expect to be able to redeem its investments with the investee within 12 months after the reporting date and, therefore, the investments are categorized as Level 3.

Fair value determinations for Level 3 measurements of securities are the responsibility of the Foundation fiscal officer's office. The Foundation fiscal officer's office challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting standards generally accepted in the United States of America.

Beneficial Interest in Charitable Remainder Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Perpetual Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Community Foundation

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Level 3 Reconciliation

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying consolidated statements of financial position using significant unobservable (Level 3) inputs:

	Private Investment Fund		
Balance, July 1, 2012	\$ 1,122,480	1	
Total realized and unrealized gains and losses included in other changes in net assets Net investment income Purchases Capital distributions	262,333 (815 777,000 (21,000)	
Balance, June 30, 2013	2,139,998	,	
Total realized and unrealized gains and losses included in other changes in net assets Net investment income Purchases	322,065 (1,662 246,000	()	
Balance, June 30, 2014	\$ <u>2,706,401</u>	:	

Level 3 realized and unrealized gains and losses included in investment income in the change in net assets for the years ended June 30 are reported in the consolidated statements of activities as follows:

	 2014	2013
Total gains	\$ 320,403	\$ 261,518
Change in unrealized gains relating to assets still held		
at the consolidated statement of financial position date	\$ 322,065	\$ 262,333

Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in recurring Level 3 fair value measurements.

	 Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
June 30, 2014 Private investment fund	\$ 2,706,401	Net asset value	NAV	N/A
June 30, 2013 Private investment fund	\$ 2,139,998	Net asset value	NAV	N/A

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Fair Value of Financial Instruments

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying consolidated statements of financial position.

Cash

The carrying amount approximates fair value.

Contributions receivable

Fair value is estimated at the present value of the future payments expected to be received.

Annuities payable

Fair values of the annuity obligations are based on a calculation of discounted cash flows of the annuity or other payments under such obligations.

	2014			2013					
	Carrying			Carrying					
		Amount		Fair Value		Amount		Fair Value	
T' 1									
Financial assets									
Cash	\$	1,461,508	\$	1,461,508	\$	708,512	\$	708,512	
Contributions receivable	\$	4,301,085	\$	4,301,085	\$	5,596,260	\$	5,596,260	
Investments	\$	99,516,754	\$	99,516,754	\$	79,900,086	\$	79,900,086	
Beneficial interest in charitable remainder									
trusts	\$	780,615	\$	780,615	\$	711,262	\$	711,262	
Beneficial interest in	Ф	3,959,521	\$	3,959,521	\$	3,221,092	\$	3,221,092	
perpetual trusts Beneficial interest in	\$	3,939,321	Ф	5,959,521	Ф	5,221,092	Ф	3,221,092	
Community Foundation	\$	64,555	\$	64,555	\$	59,045	\$	59,045	
Financial liabilities									
Annuities payable	\$	2,088,144	\$	2,088,144	\$	2,025,132	\$	2,025,132	

Note 10: Related-Party Transactions

The University and the Foundation are related parties that are not financially interrelated organizations. The University authorizes the Foundation to solicit contributions on its behalf. In the absence of donor restrictions, the Foundation has discretionary control over the amounts and timing of its distributions to the University. Program services, as reflected in the consolidated statements of activities, are entirely for the University.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

The Foundation paid an annual administrative fee of \$374,100 and \$325,500 to the University for the years ended June 30, 2014 and 2013, respectively, for accounting, computer, administrative and other miscellaneous services provided to the Foundation by University personnel.

Amounts due to the University for approved program expenditures, which are included in payable to related parties as of June 30, 2014 and 2013, were \$680,321 and \$487,419, respectively.

Note 11: Significant Estimates, Concentrations and Commitments

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions

In 2014 and 2013, approximately 35 percent and 31 percent of all contributions were received from one donor and two donors, respectively.

Commitments

The Foundation has committed up to \$2,000,000 to the University of Southern Indiana for the construction and outfitting of the USI Teaching Theatre. The first funding installment of approximately \$650,000 was due and payable in August 2014 with subsequent installments due upon receipt of invoices from the University. The funding source for this commitment is designated contributions for the USI Teaching Theatre and unrestricted distributions from the Henry Ruston President's Endowment.

The Foundation has committed \$5,000,000 to the University of Southern Indiana for the construction and outfitting of a conference center on the University campus. It is anticipated that construction will begin in the latter part of 2014 and is expected to take approximately 15 months. Funding for this project is through an individual \$5,000,000 gift commitment to the Foundation's capital campaign, *Campaign USI: Elevating Excellence*. This gift commitment will be satisfied no later than December 15, 2020. Since construction of the conference center will occur in advance of full payment of the gift commitment, the Foundation will secure a loan with a local financial institution to cover the construction costs of the facility with repayment of the loan to be made by gift commitment payments from the donor. The gift commitment will be used as collateral for the loan and the donor will be obligated to make annual gift commitment payments of at least the annual amount of the loan payment requirements until the gift commitment is fully satisfied and the loan is paid in full. A clause barring recourse to the Foundation will be included in the financing agreement. Any recourse on the loan will be made exclusively against the donor's assets. Completion of the loan process is expected in October 2014 with the first annual loan payment due in December 2015.

Notes to Consolidated Financial Statements June 30, 2014 and 2013

Note 12: Risks and Uncertainties

Investments

The Foundation invests in various investment securities. Investment securities, as well as beneficial interests in trusts, are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities and beneficial interests, it is at least reasonably possible that the changes in the values of investment securities and beneficial interests will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Note 13: Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the consolidated financial statements were available to be issued.

Conference Center Construction Loan

As disclosed in Note 3, in August 2014, the donor of a previously deferred conditional promise to give revised his gift agreement to change his deferred conditional pledge to an outright pledge for the construction of the University conference center. The gift commitment will be used as collateral for a loan to be made by a local financial institution to cover construction costs of the facility.



Consolidating Schedule of Financial Position Information June 30, 2014

(With Comparative Totals for 2013)

	2014							
	Se I	versity of outhern ndiana undation	E	Southern Indiana Higher Iducation Idings, LLC	EI	liminations		Total
Assets								
Cash Accounts and interest receivable Contributions receivable, net Prepaid expenses	\$	848,200 62,728 4,301,085 118,551	\$	613,308 8,968	\$	- - -	\$	1,461,508 71,696 4,301,085 118,551
Investments Cash value of life insurance Beneficial interest in charitable	9	116,331 99,516,754 403,565		-		- - -		99,516,754 403,565
remainder trusts Beneficial interest in perpetual trusts Beneficial interest in Community		780,615 3,959,521		-		-		780,615 3,959,521
Foundation Life interest in real estate Real estate held for investment Investment in Southern Indiana Higher		64,555 371,425 434,510		2,036,705		- - -		64,555 371,425 2,471,215
Education Holdings, LLC Land Buildings, net of accumulated depreciation;		3,094,558 46,413		179,055		(3,094,558)		225,468
2014 – \$311,146, 2013 – \$252,631 Property management deposits		174,829 1,950		260,281 2,175		<u>-</u>		435,110 4,125
Total assets	\$ 11	4,179,259	\$	3,100,492	\$	(3,094,558)	\$ 1	114,185,193
Liabilities and Net Assets								
Liabilities Accounts payable Deposits	\$	50,337 1,500	\$	243 1,550	\$	- -	\$	50,580 3,050
Deferred income Payable to related parties Use obligation of life interest Annuities payable		525 676,180 246,213 2,088,144		4,141		- - - -		525 680,321 246,213 2,088,144
Total liabilities		3,062,899		5,934				3,068,833
Net Assets Unrestricted Temporarily restricted Permanently restricted	5	4,440,126 66,920,378 89,755,856		3,094,558		(3,094,558)		14,440,126 56,920,378 39,755,856
Total net assets	11	1,116,360		3,094,558		(3,094,558)		111,116,360
Total liabilities and net assets	\$ 11	4,179,259	\$	3,100,492	\$	(3,094,558)	\$ 1	114,185,193

Total

\$ 708,512 51,908 5,596,260 19,450 79,900,086 325,070
711,262 3,221,092
59,045
2,471,215
225,468
493,625 4,275
\$ 93,787,268
\$ 93,787,268
\$ 93,787,268 40,828 3,200 3,300 487,419
40,828 3,200 3,300
40,828 3,200 3,300 487,419
40,828 3,200 3,300 487,419 2,025,132
40,828 3,200 3,300 487,419 2,025,132 2,559,879 13,108,659 41,043,320

Consolidating Schedule of Activities Information Year Ended June 30, 2014 (With Comparative Totals for 2013)

				2014
	University of Southern Indiana Foundation	Unrestr Southern Indiana Higher Education Holdings, LLC	Eliminations	Total
Revenues and Other Support	•			
Contributions Change in value of split-interest agreements	\$ 90,356	\$ -	\$ -	\$ 90,356
Change in split-interest life interest Rental loss, net Miscellaneous income	(16,758) 86,821	(17,359)	-	(34,117) 86,821
Reclassification of donor intent Net assets released from restrictions	2,763,796	_ 		2,763,796
Total revenues and other support	2,924,215	(17,359)	-	2,906,856
Expenses Programs – University of Southern Indiana Scholarships and awards Educational grants and academic enhancements	1,836,997 594,791	-	-	1,836,997 594,791
Athletic support Other University support Capital projects Community outreach	68,694 519,792 2,500 9,980	- - -	- - -	68,694 519,792 2,500 9,980
Total program services	3,032,754	-		3,032,754
Management and general Fundraising Uncollectible pledge loss	576,022 344,278	13,492	- - -	589,514 344,278
Total expenses	3,953,054	13,492		3,966,546
Other Changes Investment income, net Change in value of beneficial interest in trusts	2,311,951	1,292	-	2,313,243
Mineral royalty income Loss on disposal of property Property contribution – University of Southern Indiana	- - -	77,914	- - -	77,914
Net income of subsidiary Gain on cash value of life insurance	48,355	- -	(48,355)	
Total other changes	2,360,306	79,206	(48,355)	2,391,157
Change in Net Assets	\$ 1,331,467	\$ 48,355	\$ (48,355)	\$ 1,331,467

	2013			
Temporarily Restricted	Permanently Restricted			
University of Southern Indiana Foundation	University of Southern Indiana Foundation	Total	Total	
\$ 6,707,291	\$ 1,868,341	\$ 8,665,988	\$ 4,563,241	
(37,153) 13,732	(54,388)	(91,541) 13,732	(37,315)	
161,757 (6,832)	6,832	(34,117) 248,578	(25,400) 205,701	
(2,763,796) 4,074,999	1,820,785	8,802,640	4,706,227	
-	-	1,836,997	1,705,639	
-	-	594,791 68,694	489,628 67,118	
-	-	519,792	515,704	
		2,500 9,980	47,823	
-	-	3,032,754	2,825,912	
-	-	589,514 344,278	497,802 348,736	
7,581	2,914	10,495	35,587	
7,581	2,914	3,977,041	3,708,037	
11,720,031	523,212	14,556,486	9,108,712	
11,113	339,363	350,476	219,230	
-	-	77,914 -	98,730 (324,774)	
-	-	-	-	
78,496		78,496	78,341	
11,809,640	862,575	15,063,372	9,180,239	
\$ 15,877,058	\$ 2,680,446	\$ 19,888,971	\$ 10,178,429	