

Figure 3

Develop financial models for funding

For year ending June 30, 2019
REVENUE AND EXPENDITURES

From Banner report FGRBDSC		Current Total	Funded in	Funded Over	Funded Over	Funded Over	Funded Over
A/C #	Description	Athletics	One Year	Four Years Year 1	Four Years Year 2	Four Years Year 3	Four Years Year 4
OPERATING INCOME							
NCAA & GLVC (\$)	distributions (non sport spec) 55307	\$ 9,956.00	\$ -				
52120	Grants - Nongovt Nonexchange	\$ 11,400.00					
52305	Contracted Services - Media contracts	\$ -					
53125	Gift/Grant USI Foundation (incl Found schlrshps)	\$ 135,581.11	\$ 2,430,000.00	\$ 709,185.83	\$ 1,282,790.56	\$ 1,856,395.28	\$ 2,430,000.00
	Univ Support (fund 10001-06000)	\$ 2,041,685.62	\$ 2,041,685.62	\$ 2,041,685.62	\$ 2,041,685.62	\$ 2,041,685.62	\$ 2,041,685.62
n/a	Indirect Support (based on F & A rate)	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68
54110	Commissions - Tax	\$ -					
54115	Concessions	\$ 1,255.15	\$ 3,800.00	\$ 1,891.36	\$ 2,527.58	\$ 3,163.79	\$ 3,800.00
54120	Program Sales	\$ 1,330.83	\$ 1,500.00	\$ 1,373.12	\$ 1,415.42	\$ 1,457.71	\$ 1,500.00
54215	Advertising	\$ -					
54220	Super Sponsor Advertising	\$ 110,938.84	\$ 300,000.00	\$ 158,204.13	\$ 205,469.42	\$ 252,734.71	\$ 300,000.00
54105	Merchandise (NCAA)	\$ -					
54105	Sales--Taxable (merchandise)	\$ 10,705.91	\$ 20,000.00	\$ 13,029.43	\$ 15,352.96	\$ 17,676.48	\$ 20,000.00
54210	Services Non Taxable	\$ 5,044.41	\$ 5,981.40	\$ 5,278.66	\$ 5,512.91	\$ 5,747.15	\$ 5,981.40
54240	Entry Fees (Tournaments)	\$ -					
54240 a	Single Game Admissions	\$ 63,355.00	\$ 95,000.00	\$ 71,266.25	\$ 79,177.50	\$ 87,088.75	\$ 95,000.00
54245 a	Basketball Season Tickets	\$ 141,232.35	\$ 188,000.00	\$ 152,924.26	\$ 164,616.18	\$ 176,308.09	\$ 188,000.00
54260	Commissions	\$ 828.99	\$ 1,200.00	\$ 921.74	\$ 1,014.50	\$ 1,107.25	\$ 1,200.00
54305	Facilities Rent--Taxable	\$ -					
54310/60	Facilities Rent--Non Taxable	\$ 11,662.96	\$ 19,000.00	\$ 13,497.22	\$ 15,331.48	\$ 17,165.74	\$ 19,000.00
55205	Penalties	\$ -					
55306	Reimbursements (NCAA)	\$ 25,916.36	\$ 25,916.36	\$ 25,916.36	\$ 25,916.36	\$ 25,916.36	\$ 25,916.36
55306	Reimbursements (Conference)	\$ -					
55305	Reimbursements (other)	\$ 4,642.20	\$ 4,642.20	\$ 4,642.20	\$ 4,642.20	\$ 4,642.20	\$ 4,642.20
54265	Game Guarantees	\$ 35,000.00	\$ 350,000.00	\$ 113,750.00	\$ 192,500.00	\$ 271,250.00	\$ 350,000.00
55315	Royalties -- logo licensing	\$ -					
55345	Cash Over	\$ 120.25	\$ 120.25	\$ 120.25	\$ 120.25	\$ 120.25	\$ 120.25
55350	Special Events (entry fees)	\$ 33,558.00	\$ 35,000.00	\$ 33,918.50	\$ 34,279.00	\$ 34,639.50	\$ 35,000.00
55350	Special Events (camps/clinics)	\$ 2,500.00	\$ 3,500.00	\$ 2,750.00	\$ 3,000.00	\$ 3,250.00	\$ 3,500.00
55355	Chargeback Income	\$ 5,640.00	\$ 5,640.00	\$ 5,640.00	\$ 5,640.00	\$ 5,640.00	\$ 5,640.00
55360	Miscellaneous Income	\$ 5,162.19	\$ 7,500.00	\$ 5,746.64	\$ 6,331.10	\$ 6,915.55	\$ 7,500.00
55360	Transfer In/Agency Funds	\$ -					
	Spirit Groups (Dance, Cheer, Pep, Archies Army)	\$ 125,882.05	\$ 210,000.00	\$ 146,911.54	\$ 167,941.03	\$ 188,970.51	\$ 210,000.00
59992	Transfer In/10001-06000 curr op	\$ 41,183.68	\$ 41,183.68	\$ 41,183.68	\$ 41,183.68	\$ 41,183.68	\$ 41,183.68
59992 a	Stu Svc/Act Fee Allocation - Desig Funds	\$ 51,070.74	\$ 3,270,145.74	\$ 855,839.49	\$ 1,660,608.24	\$ 2,465,376.99	\$ 3,270,145.74
59992	Transfer In - other	\$ 850,486.19	\$ 1,450,486.19	\$ 1,450,486.19	\$ 1,450,486.19	\$ 1,450,486.19	\$ 1,450,486.19
	Fund Additions	\$ -					
	TOTAL OPERATING INC:	\$ 5,394,236.51	\$ 12,178,399.12	\$ 7,524,260.17	\$ 9,075,639.82	\$ 10,627,019.47	\$ 12,178,399.12
GRANT-IN-AID INCOME			Includes \$475 student fee	Includes student fee implemented	Includes student fee implemented	Includes student fee implemented	Includes student fee implemented

			\$600 reduces FR Amt by \$1 mill	\$119 per year	\$119 per year Year 2 \$238	\$119 per year Year 3 \$357	\$119 per year Year 4 \$475
53125	Gift/Grant USI Foundation	\$ 256,255.45	\$ 263,000.00	\$ 263,000.00	\$ 263,000.00	\$ 263,000.00	\$ 263,000.00
55110	Interest Income	\$ -					
55360	Misc Agency Income	\$ -					
59992	Transfer In - Other	\$ 1,343,921.04	\$ 1,343,921.04	\$ 1,343,921.04	\$ 1,343,921.04	\$ 1,343,921.04	\$ 1,343,921.04
59992 a	Stu Svc Fee Allocation - designated	\$ -					
	Non-univ/USI scholarships/athletically-related contrib	\$ -					
	TOTAL G-I-A INCOME:	\$ 1,600,176.49	\$ 1,606,921.04	\$ 1,606,921.04	\$ 1,606,921.04	\$ 1,606,921.04	\$ 1,606,921.04
	TOTAL ATHLETIC REVENUE:	\$ 6,994,413.00	\$ 13,785,320.16	\$ 9,131,181.21	\$ 10,682,560.86	\$ 12,233,940.51	\$ 13,785,320.16
	Less Indirect F&A Total	\$ 5,326,315.32	\$ 12,117,222.48	\$ 7,463,083.52	\$ 9,014,463.18	\$ 10,565,842.83	\$ 12,117,222.48

**TOTAL
ATHLETICS**

OPERATING EXPENDITURES

	Coaching Salaries paid by Student Affairs	\$ 971,496.53	\$ 2,695,233.22	\$ 1,402,430.70	\$ 1,833,364.88	\$ 2,264,299.05	\$ 2,695,233.22
	Admin/Support Salaries paid by Student Affairs	\$ 408,643.86	\$ 740,000.00	\$ 491,482.90	\$ 574,321.93	\$ 657,160.97	\$ 740,000.00
	Employee benefits paid by Student Affairs	\$ 630,249.63	\$ 1,072,994.73	\$ 740,935.91	\$ 851,622.18	\$ 962,308.46	\$ 1,072,994.73
n/a	Indirect Expense (from F&A calc tab)	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68	\$ 1,668,097.68
	Severance Payments	\$ -					
60120	Sal-Inst, Acad Yr	\$ -					
60305	Wage: Hourly	\$ 15,628.01	\$ 30,000.00	\$ 19,221.01	\$ 22,814.01	\$ 26,407.00	\$ 30,000.00
60405	Wage: Student, Reg	\$ 37,015.23	\$ 65,000.00	\$ 44,011.42	\$ 51,007.62	\$ 58,003.81	\$ 65,000.00
60410	Wage: Student-Fed Workstudy	\$ -					
60430	Wage: Spc Svc Student	\$ -					
60505	Wage: Stipend	\$ 35,628.69	\$ 50,000.00	\$ 39,221.52	\$ 42,814.35	\$ 46,407.17	\$ 50,000.00
60515	Salaries--Cell Phone Stipend	\$ 25,980.33	\$ 35,000.00	\$ 28,235.25	\$ 30,490.17	\$ 32,745.08	\$ 35,000.00
61405	FICA - Employer Share	\$ 5,811.41	\$ 10,000.00	\$ 6,858.56	\$ 7,905.71	\$ 8,952.85	\$ 10,000.00
61530	PERF Employer	\$ 265.18	\$ 265.18	\$ 265.18	\$ 265.18	\$ 265.18	\$ 265.18
70110	Non-Employee Compensation/Contracted Services/Honorarium	\$ 69,944.59	\$ 69,944.59	\$ 69,944.59	\$ 69,944.59	\$ 69,944.59	\$ 69,944.59
70125	Game Officials	\$ 54,260.00	\$ 110,000.00	\$ 68,195.00	\$ 82,130.00	\$ 96,065.00	\$ 110,000.00
70130	Software License	\$ 18,889.73	\$ 23,000.00	\$ 19,917.30	\$ 20,944.87	\$ 21,972.43	\$ 23,000.00
70145	Physical Plant Services (incl 10001-06000)	\$ 15,403.22	\$ 15,403.22	\$ 15,403.22	\$ 15,403.22	\$ 15,403.22	\$ 15,403.22
70205	Water	\$ -					
70305	Staff Travel - In State (includes 10001-06000)	\$ 258.83	\$ 258.83	\$ 258.83	\$ 258.83	\$ 258.83	\$ 258.83
70310	Staff Travel - Out of State (includes 10001-06000)	\$ 16,486.14	\$ 16,486.14	\$ 16,486.14	\$ 16,486.14	\$ 16,486.14	\$ 16,486.14
70315	International Travel	\$ -					
70320	Field Trip Travel	\$ 829.63	\$ 829.63	\$ 829.63	\$ 829.63	\$ 829.63	\$ 829.63
70330	Game Officials'/Consultants Travel (includes 10001-06000)	\$ 2,538.90	\$ 2,538.90	\$ 2,538.90	\$ 2,538.90	\$ 2,538.90	\$ 2,538.90
70335	Candidate Travel (includes 10001-06000)	\$ -					
70345	Scouting Travel	\$ 39,605.34	\$ 134,000.00	\$ 63,204.01	\$ 86,802.67	\$ 110,401.34	\$ 134,000.00
70350	Team Travel	\$ 408,390.39	\$ 625,000.00	\$ 462,542.79	\$ 516,695.20	\$ 570,847.60	\$ 625,000.00
70355	Post-Season Team Travel	\$ 78,224.85	\$ 80,000.00	\$ 78,668.64	\$ 79,112.43	\$ 79,556.21	\$ 80,000.00
70365	Moving Expense	\$ -					
70370	Online and Onsite Training	\$ 14.36	\$ 14.36	\$ 14.36	\$ 14.36	\$ 14.36	\$ 14.36
70405/6	Postage (incl 10001-06000)	\$ 1,869.98	\$ 1,869.98	\$ 1,869.98	\$ 1,869.98	\$ 1,869.98	\$ 1,869.98
70505	Telephone: Local (includes 10001-06000)	\$ 12,878.81	\$ 12,878.81	\$ 12,878.81	\$ 12,878.81	\$ 12,878.81	\$ 12,878.81
70510	Telephone: Long Distance (includes 10001-06000)	\$ 131.31	\$ 131.31	\$ 131.31	\$ 131.31	\$ 131.31	\$ 131.31
70515	Telephone: Cellular	\$ 719.96	\$ 719.96	\$ 719.96	\$ 719.96	\$ 719.96	\$ 719.96
70520	Telephone: Other (FAX) (includes 10001-06000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
70605	Printing (includes 10001-06000)	\$ 28,920.06	\$ 28,920.06	\$ 28,920.06	\$ 28,920.06	\$ 28,920.06	\$ 28,920.06
70610	Laundry & Dry Cleaning	\$ -					

70615/20	Advertising, PR, Hospitality (includes 10001-06000)	\$ 44,546.60	\$ 44,546.60	\$ 44,546.60	\$ 44,546.60	\$ 44,546.60	\$ 44,546.60
70621	Student Athlete Meals	\$ 50,782.44	\$ 60,000.00	\$ 53,086.83	\$ 55,391.22	\$ 57,695.61	\$ 60,000.00
70625	Performance programs/Special Events	\$ -					
70625	Special Events/Game Expense	\$ -					
70630	Memberships (includes 10001-06000)	\$ 20,763.56	\$ 30,000.00	\$ 23,072.67	\$ 25,381.78	\$ 27,690.89	\$ 30,000.00
70630	Subscriptions (includes 10001-06000)	\$ 13,664.85	\$ 20,000.00	\$ 15,248.64	\$ 16,832.43	\$ 18,416.21	\$ 20,000.00
70640	Administrative Expense (CntryClub)	\$ -					
70645	Game Guarantees	\$ 24,167.00	\$ 35,000.00	\$ 26,875.25	\$ 29,583.50	\$ 32,291.75	\$ 35,000.00
70650	Miscellaneous Services (includes 10001-06000)	\$ 171.00	\$ 171.00	\$ 171.00	\$ 171.00	\$ 171.00	\$ 171.00
70670	Prizes and Awards	\$ 15,432.81	\$ 25,000.00	\$ 17,824.61	\$ 20,216.41	\$ 22,608.20	\$ 25,000.00
71105	Office Supplies (includes 10001-06000)	\$ 3,314.94	\$ 3,314.94	\$ 3,314.94	\$ 3,314.94	\$ 3,314.94	\$ 3,314.94
71110	Medical Supplies	\$ 14,547.59	\$ 20,000.00	\$ 15,910.69	\$ 17,273.80	\$ 18,636.90	\$ 20,000.00
71115	Concession Expense	\$ 4,084.26	\$ 9,000.00	\$ 5,313.20	\$ 6,542.13	\$ 7,771.07	\$ 9,000.00
71120	Miscellaneous Supplies	\$ 3,990.45	\$ 9,000.00	\$ 5,242.84	\$ 6,495.23	\$ 7,747.61	\$ 9,000.00
71130	Sporting Goods & Team Apparel	\$ 176,546.19	\$ 270,000.00	\$ 199,909.64	\$ 223,273.10	\$ 246,636.55	\$ 270,000.00
71135	Employee Apparel & Sundries (includes 10001-06000)	\$ 6,387.54	\$ 10,000.00	\$ 7,290.66	\$ 8,193.77	\$ 9,096.89	\$ 10,000.00
71205/71210	Supplies-Motor Vehicles/Gasoline & Oil (includes 10001-06000)	\$ -					
71310	Supplies-Cleaning	\$ -					
72105	Facilities/Equip Rental	\$ 20,744.00	\$ 25,000.00	\$ 21,808.00	\$ 22,872.00	\$ 23,936.00	\$ 25,000.00
72115	Equipment rental	\$ 28,882.62	\$ 30,000.00	\$ 29,161.97	\$ 29,441.31	\$ 29,720.66	\$ 30,000.00
72205/10	Insurance - Medical (includes 10001-06000)	\$ 1,980.00	\$ 2,100.00	\$ 2,010.00	\$ 2,040.00	\$ 2,070.00	\$ 2,100.00
72205/10	Insurance - General (includes 10001-06000)	\$ 126,662.76	\$ 130,000.00	\$ 127,497.07	\$ 128,331.38	\$ 129,165.69	\$ 130,000.00
72205/10	Insurance - Spirit groups (includes 10001-06000)	\$ -					
73110	UBI Tax	\$ -					
73115	Other Taxes	\$ -					
70670	Prizes & Awards	\$ -					
73305	Purchases	\$ 1,186.08	\$ 2,200.00	\$ 1,439.56	\$ 1,693.04	\$ 1,946.52	\$ 2,200.00
73315	Consignments Payments	\$ -					
73405	Bad Checks	\$ -					
73410	Cash Short	\$ 129.20	\$ 129.20	\$ 129.20	\$ 129.20	\$ 129.20	\$ 129.20
73415	Bankcard Processing Fees	\$ 3,058.15	\$ 4,000.00	\$ 3,293.61	\$ 3,529.08	\$ 3,764.54	\$ 4,000.00
73720	Misc Expense Gen (includes 10001-06000)	\$ 1,757.10	\$ 2,500.00	\$ 1,942.83	\$ 2,128.55	\$ 2,314.28	\$ 2,500.00
73755	Credit Card Purchases	\$ -	\$ -				
75105	Office Equipment Repairs (includes 10001-06000)	\$ 140.00	\$ 140.00	\$ 140.00	\$ 140.00	\$ 140.00	\$ 140.00
75110	Computer Repairs (includes 10001-06000)	\$ 9,120.00	\$ 11,000.00	\$ 9,590.00	\$ 10,060.00	\$ 10,530.00	\$ 11,000.00
75215	Motor Vehicle Repair	\$ 145.82	\$ 190.00	\$ 156.87	\$ 167.91	\$ 178.96	\$ 190.00
75225	Other Equipment Repairs	\$ 1,461.95	\$ 5,000.00	\$ 2,346.46	\$ 3,230.98	\$ 4,115.49	\$ 5,000.00
75305	Ed Building Repairs	\$ -	\$ -				
75405	Field Maintenance	\$ -	\$ -				
76105	Equipment Purchases (includes 10001-06000)	\$ 5,772.00	\$ 10,000.00	\$ 6,829.00	\$ 7,886.00	\$ 8,943.00	\$ 10,000.00
76110	Capital Computer Equipment	\$ -	\$ -				
76115	Non Capital Equipment	\$ 272.50	\$ 700.00	\$ 379.38	\$ 486.25	\$ 593.13	\$ 700.00
76120	Non Capital Computer Equipment (includes 10001-06000)	\$ 5,222.90	\$ 10,000.00	\$ 6,417.18	\$ 7,611.45	\$ 8,805.73	\$ 10,000.00
76125	Non Capital Maintenance Equip	\$ -	\$ -				
76130	Computer Software	\$ -	\$ -				
76525	Construction-Other	\$ -	\$ -				
76215	Motor Vehicle Equipment	\$ -	\$ -				
76220	Equipment--Other	\$ 8,284.60	\$ 18,000.00	\$ 10,713.45	\$ 13,142.30	\$ 15,571.15	\$ 18,000.00
	Spirit Groups (Cheer, Dance, Pep, Archies)	\$ 102,356.13	\$ 210,000.00	\$ 129,267.10	\$ 156,178.07	\$ 183,089.03	\$ 210,000.00
79992	Trsfr out - Admin support curr op	\$ -	\$ -				
79992	Trsfr out - Designated	\$ -	\$ -				
79992	Transfer Out - other (include 10001-06000-7992)	\$ -	\$ -				
	Fund Deductions	\$ -	\$ -				
	TOTAL OPERATING EXP:	\$ 5,243,757.69	\$ 8,485,578.34	\$ 6,054,212.86	\$ 6,864,668.02	\$ 7,675,123.18	\$ 8,485,578.34

	Ath fund exp only	\$ 1,565,269.99	\$ 1,565,269.99	\$ 1,565,269.99	\$ 1,565,269.99	\$ 1,565,269.99	\$ 1,565,269.99
	F&A Total Operating Expenses	\$ 3,575,660.01	\$ 3,575,660.01	\$ 3,575,660.01	\$ 3,575,660.01	\$ 3,575,660.01	\$ 3,575,660.01
GRANT-IN-AID/Scholarship EXPENDITURES							
73215/60	Room, Board & Books	\$ 384,205.64	\$ 3,614,822.27	\$ 1,191,859.80	\$ 1,999,513.96	\$ 2,807,168.11	\$ 3,614,822.27
73240	In State Fees	\$ 429,837.87					
73245	Out of State Fees	\$ 617,204.52					
73720	Insurance Exp - International students	\$ -					
	USI Foundation direct pay scholarships	\$ -					
	Non-univ scholarships/athletically-related contrib	\$ -					
	TOTAL G-I-A EXP:	\$ 1,431,248.03	\$ 3,614,822.27	\$ 1,191,859.80	\$ 1,999,513.96	\$ 2,807,168.11	\$ 3,614,822.27
			\$ 12,100,400.61	\$ 7,246,072.65	\$ 8,864,181.97	\$ 10,482,291.29	\$ 12,100,400.61
TOTAL ATHLETIC EXPENDITURES:		\$ 6,675,005.72	\$ 12,100,400.61	\$ 7,246,072.65	\$ 8,864,181.97	\$ 10,482,291.29	\$ 12,100,400.61
			\$ -	\$ -	\$ -	\$ -	\$ -
EXCESS/(DEFICIENCY) OF SUPPORT		\$ 319,407.28	\$ 16,821.87	\$ 217,010.87	\$ 150,281.20	\$ 83,551.53	\$ 16,821.87
=	=	=	=	=	=	=	=
Less Indirect F&A Total		\$ 5,006,908.04					
59992	Trans NonMandatory--Aux -- GIA	\$ 1,258,154.80					
79992	Transfer Out - year end adj -- GIA aux	\$ (1,258,154.80)					