Independent Auditor's Report and Consolidated Financial Statements

June 30, 2015 and 2014



June 30, 2015 and 2014

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Independent Auditor's Report on Consolidated Financial Statements and Supplementary Information

Board of Directors University of Southern Indiana Foundation Evansville, Indiana

We have audited the accompanying consolidated financial statements of the University of Southern Indiana Foundation, which comprise the consolidated statements of financial position as of June 30, 2015 and 2014, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors University of Southern Indiana Foundation Page 2

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Southern Indiana Foundation as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary consolidating information as of and for the year ended June 30, 2015 (with comparative totals for 2014), as listed in the table of contents, is presented for purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the consolidated financial statements. The consolidated financial statements and certain additional procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

BKDLLP

Evansville, Indiana November 2, 2015

Consolidated Statements of Financial Position June 30, 2015 and 2014

Assets

	2015	2014
Cash	\$ 923,585	\$ 1,461,508
Accounts and interest receivable	¢ <i>925,303</i> 95,468	71,696
Contributions receivable, net	7,965,219	4,301,085
Prepaid expenses	18,175	118,551
Investments	103,220,173	99,516,754
Cash value of life insurance	500,841	403,565
Beneficial interest in charitable remainder trusts	756,368	780,615
Beneficial interest in perpetual trusts	3,899,466	3,959,521
Beneficial interest in Community Foundation	60,979	64,555
Life interest in real estate	371,425	371,425
Real estate held for investment	2,471,215	2,471,215
Land	225,468	225,468
Buildings, net of accumulated depreciation;		
2015 - \$369,662, 2014 - \$311,146	376,595	435,110
Property management deposits	4,200	4,125
Total assets	\$ <u>120,889,177</u>	\$ <u>114,185,193</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 32,293	\$ 50,580
Deposits	4,200	3,050
Deferred income	1,380	525
Payable to related parties	483,090	680,321
Use obligation of life interest	222,283	246,213
Annuities payable	1,899,935	2,088,144
Total liabilities	2,643,181	3,068,833
Net Assets		
Unrestricted	14,637,893	14,440,126
Temporarily restricted	61,354,409	56,920,378
Permanently restricted	42,253,694	39,755,856
Total net assets		
Total net assets	118,245,996	111,116,360

Consolidated Statements of Activities Years Ended June 30, 2015 and 2014

	2015					
		Temporarily	Permanently			
	Unrestricted	Restricted	Restricted	Total		
Revenues and Other Support						
Contributions	\$ 132,119	\$ 6,276,394	\$ 2,461,181	\$ 8,869,694		
Grants	-	218,571	-	218,571		
Change in value of split-interest agreements	-	(88,607)	(19,343)	(107,950)		
Change in split-interest life interest	-	23,930	-	23,930		
Rental loss, net	(25,117)	-	-	(25,117)		
Miscellaneous income	87,012	126,985	-	213,997		
Reclassification of donor intent	-	(3,888)	3,888	-		
Net assets released from restrictions	4,387,874	<u>(4,387,874</u>)				
Total revenues and other support	4,581,888	2,165,511	2,445,726	9,193,125		
Expenses						
Programs – University of Southern Indiana						
Scholarships and awards	2,110,577	_	-	2,110,577		
Educational grants and academic	2,110,577			2,110,577		
enhancements	1,299,256	_	-	1,299,256		
Athletic support	87,316	_	-	87,316		
Other University support	572,041	_	_	572,041		
Capital projects	655,184	_	_	655,184		
Community outreach	20,680	_	_	20,680		
Community outreach	20,080			20,080		
Total program services	4,745,054	-	-	4,745,054		
Management and general	578,171	-	-	578,171		
Fundraising	323,532	-	-	323,532		
Uncollectible pledge loss		5,247	31	5,278		
Total expenses	5,646,757	5,247	31	5,652,035		
Other Changes						
Investment income, net	1,218,948	2,213,322	92,806	3,525,076		
Change in value of beneficial interest	-,,,,,	_,,	,,	-,,		
in trusts	-	(25,468)	(40,663)	(66,131)		
Mineral royalty income	43,688	(,,	-	43,688		
Gain on cash value of life insurance	-	85,913	-	85,913		
Total other changes	1,262,636	2,273,767	52,143	3,588,546		
Change in Net Assets	197,767	4,434,031	2,497,838	7,129,636		
Net Assets, Beginning of Year	14,440,126	56,920,378	39,755,856	<u>111,116,360</u>		
Net Assets, End of Year	\$ <u>14,637,893</u>	\$ <u>61,354,409</u>	\$ <u>42,253,694</u>	\$ <u>118,245,996</u>		

2014								
		Permanently						
Unrestricted	Restricted	Restricted	Total					
\$ 90,356	\$ 6,707,291	\$ 1,868,341	\$ 8,665,988					
-	(37,153)	(54,388)	(91,541					
-	13,732	-	13,732					
(34,117)	-	-	(34,117					
86,821	161,757	-	248,578					
-	(6,832)	6,832	-					
2,763,796	(2,763,796)							
2,906,856	4,074,999	1,820,785	8,802,640					
1,836,997	-	-	1,836,997					
			504 701					
594,791	-	-	594,791					
68,694 510,702	-	-	68,694					
519,792 2,500	-	-	519,792 2,500					
<u> </u>	-	-						
9,980			9,980					
3,032,754	-	-	3,032,754					
589,514	-	-	589,514					
344,278	-	-	344,278					
	7,581	2,914	10,495					
3,966,546	7,581	2,914	3,977,041					
2,313,243	11,720,031	523,212	14,556,486					
-	11,113	339,363	350,476					
77,914	-	-	77,914					
	78,496		78,496					
2,391,157	11,809,640	862,575	15,063,372					
1,331,467	15,877,058	2,680,446	19,888,971					
13,108,659	41,043,320	37,075,410	91,227,389					
\$ <u>14,440,126</u>	\$ <u>56,920,378</u>	\$ <u>39,755,856</u>	\$ <u>111,116,36</u>					

Consolidated Statements of Cash Flows

Years Ended June 30, 2015 and 2014

	2015	2014
Operating Activities		
Change in net assets	\$ 7,129,636	\$ 19,888,971
Adjustments to reconcile change in net assets to net cash		. , ,
provided by operating activities		
Net realized gain on sale of investments	(3,970,481)	(2,381,757)
Increase in cash value of life insurance	(97,276)	
(Gain) loss on beneficial interest investments	87,878	(813,292)
Contribution of investments and real estate, net	(1,338,005)	(983,641)
Depreciation	58,515	58,515
Amortization of use obligation of life interest	(23,930)	(13,732)
Unrealized loss (gain) on investments	2,724,484	(10,171,091)
Changes in		
Accounts and interest receivable	(23,772)	(19,788)
Contributions receivable	(3,664,134)	1,295,175
Prepaid expenses	100,376	(99,101)
Accounts payable and payable to related parties	(215,518)	202,654
Deposits	1,075	-
Annuities payable	(188,209)	63,012
Deferred income	855	(2,775)
Net cash provided by operating activities	581,494	6,944,655
Investing Activities		
Purchase of investments	(21,455,808)	(16,362,920)
Sales and maturities of investments	20,336,391	10,171,261
Net cash used in investing activities	(1,119,417)	(6,191,659)
Increase (Decrease) in Cash	(537,923)	752,996
Cash, Beginning of Year	1,461,508	708,512
Cash, End of Year	\$ <u>923,585</u>	\$ <u>1,461,508</u>

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

The University of Southern Indiana Foundation (Foundation) is a not-for-profit organization the mission and principal activity of which is to support the activities of the University of Southern Indiana (University) and includes the activities of various University support organizations. The Foundation's revenues and other support are derived principally from contributions and its activities are conducted principally in the Southwest Indiana area.

Principles of Consolidation

The consolidated financial statements include the accounts of the Foundation and its wholly owned subsidiary, Southern Indiana Higher Education Holdings, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. Operational income of the subsidiary is minimal.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash

The Foundation considers all liquid investments not classified with investments and with original maturities of three months or less to be cash equivalents. At June 30, 2015 and 2014, the Foundation did not have any cash equivalents.

At June 30, 2015, the Foundation's cash accounts exceeded federally insured limits by approximately \$27,000.

Contributions Receivable – Deferred Gifts

During 2015, the Foundation received certain irrevocable pledges to be paid from individual estates or more commonly referred to as deferred gifts. These contribution receivables are recorded as either temporarily or permanently restricted revenues based on the intent of the donor. The amounts were recorded at gross, less allowances for an estimate of amounts that may be uncollectible and a discount based on expected mortality of the individuals and overall credit risks. The allowance for uncollectible contributions was based on a combination of qualitative factors, including mortality, relationship to the Foundation and University, historical contribution levels and history of gifting to the Foundation. The discount rates ranged from 3.62% to 5.59%.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Investment return includes dividend, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value and realized gains and losses on other investments. Investment return is presented net of fees.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the consolidated statements of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

The Foundation maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

Investments in real estate are recorded at the fair market value when donated or at the lower of cost or market if purchased. The properties held for investment are not depreciated.

Property and Equipment

Property and equipment are depreciated on a straight-line basis over the estimated useful life of each asset.

Long-Lived Asset Impairment

The Foundation evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the year ended June 30, 2015 and 2014.

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those which use by the Foundation has been limited by donors to a specific time period or purpose. Unconditional promises to give that are due in future periods and are not permanently restricted are classified as temporarily restricted net assets. Permanently restricted net assets have been restricted by donors to be maintained by the Foundation in perpetuity.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted revenue and net assets. When a donor-stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions. Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as temporarily restricted and then released from restriction.

Gifts of land, buildings, equipment and other long-lived assets are reported as unrestricted revenue and net assets unless explicit donor stipulations specify how such assets must be used, in which case, the gifts are reported as temporarily or permanently restricted revenue and net assets. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of temporarily restricted net assets as unrestricted net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

Contributed Services

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated.

No amounts have been reflected in the consolidated financial statements for donated services because the Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation with specific assistance programs, solicitations and various committee assignments.

Income Taxes

The Foundation is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the Foundation is subject to federal income tax on any unrelated business taxable income.

The Foundation files tax returns in U.S. federal and state jurisdictions. With a few exceptions, the Foundation is no longer subject to U.S. federal and state examinations by tax authorities for years before 2011.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Certain costs have been allocated among the program, management and general and fundraising categories based on actual direct expenditures and other methods.

Reclassifications

Certain reclassifications have been made to the 2014 consolidated financial statements to conform to the 2015 consolidated financial statement presentation. These reclassifications had no effect on the change in net assets.

Note 2: Contributions Receivable

Contributions receivable at June 30, 2015 and 2014, consisted of the following:

				2015		
		Temporarily Permanently Restricted Restricted			Total	
Due within one year Due in one to five years Due in five or more years	\$	1,213,428 2,938,424 2,893,000	\$	558,763 1,040,910 3,295,000	\$ 1,772,191 3,979,334 6,188,000	
Less Allowance for uncollectible		7,044,852		4,894,673	11,939,525	
contributions Unamortized discount	_	613,920 974,521		1,018,000 1,367,865	 1,631,920 2,342,386	
	\$ <u> </u>	5,456,411	\$	2,508,808	\$ 7,965,219	

The discount rates ranged from 1.14% to 5.59% for 2015. Approximately 38% of the contributions receivable at June 30, 2015, were due from two donors.

				2014	
	Temporarily Permanently Restricted Restricted			Total	
Due within one year Due in one to five years Due in five or more years	\$	1,156,685 1,877,107 534,033	\$	335,194 563,920 -	\$ 1,491,879 2,441,027 534,033
Less Allowance for uncollectible		3,567,825		899,114	4,466,939
contributions		17,000		-	17,000
Unamortized discount		114,002		34,852	 148,854
	\$	3,436,823	\$	864,262	\$ 4,301,085

The discount rates ranged from 1.14% to 2.29% for 2014. Approximately 36% of the contributions receivable at June 30, 2014, were due from two donors.

Contributions receivable designated for specific purposes and with time restrictions at June 30, 2015 and 2014, were as follows:

	 2015	2014
Scholarships and awards	\$ 2,075,840	\$ 953,795
Educational grants and academic enhancements	1,052,429	767,525
Athletic support	120,395	158,085
Other University support	2,544,840	1,521,314
Capital projects	1,852,259	768,064
Community outreach	193	289
Time restrictions	 319,263	 132,013
	\$ 7,965,219	\$ 4,301,085

Note 3: Conditional Gifts

As of June 30, 2014 the Foundation recorded two deferred conditional promises to give related to its capital campaign, *Campaign USI: Elevating Excellence*. These deferred conditional promises to give totaled \$3,000,000, of which \$282,458 was recognized as contributions receivable as of June 30, 2014.

In August 2014, one of the deferred conditional gift agreements was superseded by a new gift agreement that changed the \$2,500,000 gift commitment from a deferred conditional pledge to an outright pledge. During the year ended June 30, 2015, the previously recorded contributions receivable associated with the former \$2,500,000 deferred conditional pledge was reversed and the total amount of the outright pledge was recorded as contributions receivable. The outright pledge is scheduled to be paid in full by the donor no later than December 15, 2020.

In September 2014, the second deferred conditional gift agreement was superseded by a new gift agreement that changed the \$500,000 gift commitment from a deferred conditional pledge to a commitment from a donor-advised fund. During the year ended June 30, 2015, the previously recorded contributions receivable associated with the former \$500,000 deferred conditional pledge was reversed. The value of the donor-advised fund commitment was not recorded as contributions receivable because donor-advised funds cannot make pledges nor can they pay on a pledge for an individual. The donor may only advise the donor-advised fund administrator as to which charities to contribute. Contribution revenue is recognized when the Foundation receives distributions from the donor-advised fund. The commitment is scheduled to be fulfilled no later than December 31, 2015.

Notes to Consolidated Financial Statements

June 30, 2015 and 2014

Note 4: Investments and Investment Return

Investments at June 30, 2015 and 2014, consisted of the following:

	Market			
		2015		2014
Short-term investments	\$	2,394,571	\$	2,432,660
U.S. Treasury securities		3,041,925		2,247,098
Corporate debt securities		4,082,125		4,042,975
Common stocks		12,642,939		14,578,313
Mutual funds				
Fixed income		15,855,867		15,956,473
International		17,710,807		16,983,106
Large cap		37,833,742		34,339,697
Small cap		7,065,979		6,230,031
Alternative investment – private investment fund	<u> </u>	2,592,218	_	2,706,401
	\$	103,220,173	\$	99,516,754

Included in the Foundation's investments above are investments subject to split-interest agreements with a fair market value of \$84,835 and \$85,569 as of June 30, 2015 and 2014, respectively.

Total investment return at June 30, 2015 and 2014, was comprised of the following:

	 2015	2014
Interest and dividend income	\$ 2,475,315	\$ 2,143,084
Investment management fees	 (198,047)	 (141,108)
Net realized and unrealized gains	2,277,268	2,001,976
on investments reported at fair value	 1,247,808	 12,554,510
	\$ 3,525,076	\$ 14,556,486

Alternative Investments

Except as described below, the fair value of alternative investments has been estimated using the net asset value per share of the investments. Alternative investments held at June 30, 2015 and 2014, consist of the following:

	2015						
		Fair Value	-	nfunded nmitments	Redemption	Redemption Notice Period	
		value	COL	nmitments	Frequency	Notice Period	
Private equity funds (A)	\$	2,592,218	\$	807,000	N/A	N/A	
		2014					
		Fair	U	nfunded	Redemption	Redemption	
		Value	Cor	nmitments	Frequency	Notice Period	
Private equity funds (A)	\$	2,706,401	\$	867,000	N/A	N/A	

(A) This category includes a private equity fund the primary objective of which is to enable certain qualified investors to participate in closed-end private investment partnerships managed by a management company. These investments are subject to a lock-up period of 10 to 14 years and are subject to general partner approval with respect to transferability. The fund uses the net asset value (NAV) of the underlying funds to determine the fair value of its investments. Accounting principles generally accepted in the United States of America permits, as a practical expedient, a reporting entity to measure the fair value of an investment on the basis of net asset value of the investment if the NAV of the investment is calculated in a manner consistent with the measurement principles of an investment company.

Accordingly, the value of the investment in the underlying partnership is generally increased by additional contributions to the underlying partnership and the partner's share of net earnings from the underlying partnership investment.

Note 5: Beneficial Interest in Trusts

The Foundation is the beneficiary under perpetual trusts administered by outside parties. Under the terms of the trusts, the Foundation has the irrevocable right to receive income earned on the trusts' assets in perpetuity, but never receives the assets held in trust. The estimated value of the expected future cash flows is \$3,899,466 and \$3,959,521, which represents the fair value of the trusts' assets at June 30, 2015 and 2014, respectively. The gain (loss) from these trusts for 2015 and 2014 was \$(62,554) and \$344,967, respectively.

The Foundation has been named a secondary beneficiary in certain charitable remainder trusts administered by outside parties. Upon termination of the trusts, the Foundation will receive the assets remaining in the trusts. Prior to termination of the trusts and transfer of assets, the Foundation records the present value of the estimated residual benefits as assets. At June 30, 2015 and 2014, the residual benefits were valued at \$756,368 and \$780,615, respectively. The gain (loss) from these trusts for 2015 and 2014 was \$(24,247) and \$69,353, respectively.

Note 6: Line of Credit

The Foundation has a \$2,697,000 bank line of credit expiring in December 2020. At June 30, 2015, there were no borrowings against this line. The line is collateralized by a gift agreement between the Foundation and a donor, as more fully described in Note 12. Interest varies with one-month London Interbank Offered Rate plus 1.80% and is payable annually.

Note 7: Annuities Payable

The Foundation has been the recipient of several gift annuities, which require future payments to the donor or their named beneficiaries. The assets received from the donor are recorded at fair value and are recorded in temporarily or permanently restricted funds in accordance with the donor restrictions. The Foundation has recorded a liability at June 30, 2015 and 2014, in the temporarily restricted funds of \$371,245 and \$400,222, respectively, and in the permanently restricted funds of \$1,528,690 and \$1,687,922, respectively, which represents the present value of the future annuity obligations. The liability has been determined using discount rates ranging from approximately 1% to 8%.

Note 8: Net Assets

Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30, 2015 and 2014, are available for the following purposes or periods:

		2015		2014
Scholarships and awards	\$	29,805,292	\$	29,330,775
Educational grants and academic enhancements	Ψ	14,130,209	Ψ	14,240,793
Athletic support		973,280		1,013,919
Other University support		8,529,835		7,468,395
Capital projects		7,181,006		4,304,737
Community outreach		415,698		429,747
For periods after June 30	_	319,089		132,012
	\$_	61,354,409	\$	56,920,378

Athletic support and other University support may be spent on fundraising activities if approved by the officers and/or directors of the support organizations for which the net assets are restricted.

Permanently Restricted Net Assets

Permanently restricted net assets at June 30, 2015 and 2014, are restricted to:

	 2015		2014
Investment in perpetuity, the income of which is expendable to support			
Scholarships and awards Educational grants and academic enhancements Other University support	\$ 27,249,814 7,688,948 7,314,932	\$	25,455,135 7,217,019 7,083,702
	\$ 42,253,694	\$_	39,755,856

Net Assets Released From Restrictions

Net assets were released from donor restrictions by receipt of pledge payments, incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	 2015	2014
Purpose restrictions released		
Scholarships and awards	\$ 1,949,902	\$ 1,743,784
Educational grants and academic enhancements	1,237,115	540,733
Athletic support	87,316	68,694
Other University support	437,677	398,105
Capital projects	655,184	2,500
Community outreach	 20,680	 9,980
	\$ 4,387,874	\$ 2,763,796

Note 9: Endowment

The Foundation's endowment consists of approximately 400 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (Board-designated endowment funds). As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's governing body has interpreted the *State of Indiana Prudent Management of Institutional Funds Act* (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the Foundation and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the Foundation
- 7. Investment policies of the Foundation

During 2015, the Foundation's governing body changed its policy with respect to the presentation of endowment funds that are temporarily restricted and have been Board-designated as endowed funds. For preceding years, only unrestricted Board-designated endowment funds were presented as endowed funds based on the Foundation's initial interpretation of accounting principles generally accepted in the United States of America. The fair value of the temporarily restricted Board-designated endowment funds was \$15,797,999 as of July 1, 2014 and is shown as temporarily restricted Board-designated endowment net assets, beginning of year in the 2015 changes in endowment assets calculation.

The composition of net assets by type of endowment fund at June 30, 2015 and 2014, was:

		20	015	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds Board-designated	\$ -	\$ 22,968,690	\$ 38,442,378	\$ 61,411,068
endowment funds	9,263,670	16,029,608		25,293,278
Total endowment funds	\$ <u>9,263,670</u>	\$ <u>38,998,298</u>	\$ <u>38,442,378</u>	\$ <u>86,704,346</u>
		20	014	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds Board-designated endowment funds	\$-	\$ 23,051,027	\$ 35,908,164	\$ 58,959,191 9,212,026
endowment runus	9,212,020			9,212,020
Total endowment funds	\$ <u>9,212,026</u>	\$ <u>23,051,027</u>	\$ <u>35,908,164</u>	\$ <u>68,171,217</u>

Changes in endowment net assets for the years ended June 30, 2015 and 2014, were:

	2015							
	Ur	restricted		emporarily Restricted				Total
Endowment net assets, beginning of year Temporarily restricted Board-designated	\$	9,212,026	\$	23,051,027	\$	35,908,164	\$	68,171,217
endowment net assets, beginning of year			_	15,797,999				15,797,999
Total endowment net assets, beginning of year		9,212,026	_	38,849,026	_	35,908,164		83,969,216
Investment return Investment income Net depreciation		528,760 (281,914)	_	4,373,650 (2,330,038)	_	199,083 (106,277)		5,101,493 (2,718,229)
Total investment return	_	246,846	_	2,043,612		92,806		2,383,264
Contributions Appropriation of		-		301,751		2,461,181		2,762,932
endowment assets for expenditure Reclassification of		(195,202)		(2,214,897)		-		(2,410,099)
donor intent Other changes – uncollectible pledge		-		(3,888)		3,888		-
loss Other changes –		-		(1,236)		(31)		(1,267)
change in value of split-interest life interest Other changes – change in value		-		23,930		-		23,930
of split-interest agreements	_		_			(23,630)		(23,630)
		(195,202)	_	(1,894,340)	_	2,441,408		351,866
Endowment net assets, end of year	\$ <u></u>	9,263,670	\$_	38,998,298	\$	38,442,378	\$ <u></u>	86,704,346

Notes to Consolidated Financial Statements June 30, 2015 and 2014

		20)14	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Endowment net assets, beginning of year	\$ <u>7,906,648</u>	\$ <u>14,793,775</u>	\$ <u>33,600,002</u>	\$ <u>56,300,425</u>
Investment return Investment income Net appreciation	357,796 	2,253,597 <u>6,846,201</u>	133,214 	2,744,607 <u>8,322,534</u>
Total investment return	1,444,131	9,099,798	523,212	11,067,141
Contributions Appropriation of endowment assets	-	110,518	1,868,341	1,978,859
for expenditure Reclassification of	(138,753)	(946,232)	-	(1,084,985)
donor intent Other changes –	-	(6,832)	6,832	-
uncollectible pledge loss Other changes –	-	-	(2,914)	(2,914)
change in value of split-interest agreements			(87,309)	(87,309)
	(138,753)	(842,546)	1,784,950	803,651
Endowment net assets, end of year	\$ <u>9,212,026</u>	\$ <u>23,051,027</u>	\$ <u>35,908,164</u>	\$ <u>68,171,217</u>

Amounts of donor-restricted endowment funds classified as permanently and temporarily restricted net assets at June 30, 2015 and 2014, consisted of:

	2015	2014
Permanently restricted net assets – portion of perpetual endowment funds required to be retained permanently by explicit donor stipulation or SPMIFA	\$ <u>38,442,378</u>	\$ <u>35,908,164</u>
Temporarily restricted net assets – portion of perpetual endowment funds subject to a time restriction under SPMIFA – with purpose restrictions	\$ <u>38,998,298</u>	\$ <u>23,051,027</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Foundation is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature, if any, are reported in unrestricted net assets and such amounts were immaterial to the overall financial statements for 2015 and 2014. These deficiencies resulted from unfavorable market fluctuations that occurred after investment of new permanently restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for scholarships and other programs supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Foundation must hold in perpetuity or for donor-specified periods, as well as those assets of Board-designated endowment funds. Under the Foundation's policies, endowment assets are invested in a manner that is intended to offer equity and fixed income investments that are diversified among various asset classes, thus, minimizing risk of large losses, out-perform inflation by the long-term spending level for endowed funds and maximize total return with reasonable and prudent levels of risk.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both current yield (investment income, such as dividends and interest) and capital appreciation (depreciation) (both realized and unrealized). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation's spending policy goals include maintaining reasonable inflation-adjusted spending into the future, providing for sufficient asset growth after spending to preserve the inflation-adjusted value of the assets and smoothing spending on a quarterly basis rather than vary it with short-term changes in interest rates and asset values. The Foundation sets the spending level to balance current need with growth for the future. The current spending rate is 4.5% calculated on a rolling twelve-quarter average market value of each endowment fund. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Note 10: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2015 and 2014:

			Fair Value Measurements Using					
		Fair Value	N	oted Prices in Active larkets for Identical Assets (Level 1)	O	ignificant Other bservable Inputs (Level 2)	Un	ignificant observable Inputs (Level 3)
June 30, 2015 Investments								
Short-term investments and cash	\$	2,394,571	\$	2,394,571	\$		\$	
U.S. Treasury securities	φ	3,041,925	φ	2,394,371	Φ	3,041,925	Φ	-
Corporate debt securities		4,082,125		-		4,082,125		-
Common stocks		12,642,939		12,642,939		-,002,125		_
Mutual funds		12,012,939		12,012,939				
Fixed income		15,855,867		15,855,867		-		-
International		17,710,807		17,710,807		-		-
Large cap		37,833,742		37,833,742		-		-
Small cap		7,065,979		7,065,979		-		-
Private investment fund		2,592,218				_	_	2,592,218
	\$ <u>_</u>	103,220,173	\$	93,503,905	\$ <u> </u>	7,124,050	\$	2,592,218
Beneficial interest in charitable remainder trusts	\$_	<u>756,368</u>	\$		\$	756,368	\$	-
		<u>.</u>				· · · · · ·		
Beneficial interest in perpetual trusts	\$	3,899,466	\$		\$ <u></u>	3,899,466	\$	
Beneficial interest in Community Foundation	\$	60,979	\$		\$	60,979	\$	<u> </u>

Notes to Consolidated Financial Statements June 30, 2015 and 2014

		Fair Value Measurements Using				
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
June 30, 2014 Investments						
Short-term investments	\$ 2.432.660	¢ 2,422,660	\$ -	¢		
and cash	1 9 - 9	\$ 2,432,660		\$ -		
U.S. Treasury securities	2,247,098	-	2,247,098	-		
Corporate debt securities Common stocks	4,042,975 14,578,313	14,578,313	4,042,975	-		
Mutual funds	14,576,515	14,576,515	-	-		
Fixed income	15,956,473	15,956,473				
International	16,983,106	16,983,106	-	-		
Large cap	34,339,697	34,339,697	-	-		
Small cap	6,230,031	6,230,031	-	-		
Private investment fund	2,706,401	0,230,031	-	2,706,401		
Trivate investment fund	2,700,401			2,700,401		
	\$ <u>99,516,754</u>	\$ <u>90,520,280</u>	\$ <u>6,290,073</u>	\$ <u>2,706,401</u>		
Beneficial interest in charitable remainder trusts	\$ 780,615	\$ -	\$ 780,615	\$ -		
uusis	\$ <u>780,015</u>	φ <u> </u>	\$ <u>780,015</u>	φ <u> </u>		
Beneficial interest in perpetual trusts	\$ <u>3,959,521</u>	\$	\$ <u>3,959,521</u>	\$ <u> </u>		
Beneficial interest in Community Foundation	\$ <u>64,555</u>	\$ <u> </u>	\$ <u>64,555</u>	\$ <u> </u>		

Following is a description of the inputs and valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended June 30, 2015. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include short-term investments and cash equivalents, common stocks and mutual funds. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified as Level 3 of the hierarchy and include a private investment fund. See the table below for inputs and valuation techniques used for Level 3 securities.

The value of certain investments, classified as a private investment fund, is determined using net asset value (or its equivalent) as a practical expedient. The Foundation does not expect to be able to redeem its investments with the investee within 12 months after the reporting date and, therefore, the investments are categorized as Level 3.

Fair value determinations for Level 3 measurements of securities are the responsibility of the Foundation fiscal officer's office. The Foundation fiscal officer's office challenges the reasonableness of the assumptions used and reviews the methodology to ensure the estimated fair value complies with accounting standards generally accepted in the United States of America.

Beneficial Interest in Charitable Remainder Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Perpetual Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Beneficial Interest in Community Foundation

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 2 of the hierarchy.

Level 3 Reconciliation

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying consolidated statements of financial position using significant unobservable (Level 3) inputs:

	Private Investment Fund
Balance, July 1, 2013	\$ 2,139,998
Total realized and unrealized gains and losses included in other changes in net assets Net investment income Purchases	322,065 (1,662) 246,000
Balance, June 30, 2014	2,706,401
Total realized and unrealized gains and losses included in other changes in net assets Net investment income Purchases Sales	73,628 (1,811) 60,000 (246,000)
Balance, June 30, 2015	\$ <u>2,592,218</u>

Level 3 realized and unrealized gains and losses included in investment income in the change in net assets for the years ended June 30 are reported in the consolidated statements of activities as follows:

	2015	2014
Total gains	\$ <u>71,817</u>	\$ <u>320,403</u>
Change in unrealized gains relating to assets still held at the consolidated statement of financial position date	\$ <u>73,628</u>	\$ <u>322,065</u>

Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in recurring Level 3 fair value measurements.

	 Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
June 30, 2015 Private investment fund	\$ 2,592,218	Net asset value	NAV	N/A
June 30, 2014 Private investment fund	\$ 2,706,401	Net asset value	NAV	N/A

Fair Value of Financial Instruments

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying consolidated statements of financial position.

Cash

The carrying amount approximates fair value.

Contributions Receivable

Fair value is estimated at the present value of the future payments expected to be received.

Annuities Payable

Fair values of the annuity obligations are based on a calculation of discounted cash flows of the annuity or other payments under such obligations.

		2015			2014					
	Carrying				Carrying					
		Amount		Fair Value		Amount		Fair Value		
Financial assets										
Cash	\$	923,585	\$	923,585	\$	1,461,508	\$	1,461,508		
Contributions receivable	\$	7,965,219	\$	7,965,219	\$	4,301,085	\$	4,301,085		
Investments	\$	103,220,173	\$	103,220,173	\$	99,516,754	\$	99,516,754		
Beneficial interest in charitable remainder										
trusts	\$	756,368	\$	756,368	\$	780,615	\$	780,615		
Beneficial interest in perpetual trusts	\$	3,899,466	\$	3,899,466	\$	3,959,521	\$	3,959,521		
Beneficial interest in Community Foundation	\$	60,979	\$	60,979	\$	64,555	\$	64,555		
Financial liabilities Annuities payable	\$	1,899,935	\$	1,899,935	\$	2,088,144	\$	2,088,144		

Note 11: Related-Party Transactions

The University and the Foundation are related parties that are not financially interrelated organizations. The University authorizes the Foundation to solicit contributions on its behalf. In the absence of donor restrictions, the Foundation has discretionary control over the amounts and timing of its distributions to the University. Program services, as reflected in the consolidated statements of activities, are entirely for the University.

The Foundation paid an annual administrative fee of \$420,000 and \$374,100 to the University for the years ended June 30, 2015 and 2014, respectively, for accounting, computer, administrative and other miscellaneous services provided to the Foundation by University personnel.

Amounts due to the University for approved program expenditures, which are included in payable to related parties as of June 30, 2015 and 2014, were \$483,090 and \$680,321, respectively.

Note 12: Significant Estimates, Concentrations and Commitments

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions

In 2015 and 2014, approximately 42% and 35% of all contributions were received from two donors and one donor, respectively.

Contributions Receivable – Deferred Gifts

The Foundation has recorded contribution pledges for deferred gifts of \$5,868,000, of which \$1,618,920 was reserved as an allowance for uncollectible amounts and \$2,035,580 was recorded as a discount based on estimated discount rates for each individual pledge for a net pledge receivable amount of \$2,213,500. The estimated allowances for uncollectible amounts and discounts are based on factors that could change in the near term and for which such changes could materially affect the amount reported in the consolidated financial statements.

Commitments

The Foundation has committed up to \$2,000,000 to the University of Southern Indiana for the construction and outfitting of the USI Performance Center (formerly the USI Teaching Theatre). The first funding installment of approximately \$652,000 was paid in August 2014 with subsequent installments due upon receipt of invoices from the University. The expected payment for the year ending June 30, 2016 is approximately \$515,000. The funding source for this commitment is designated contributions for the USI Performance Center and unrestricted distributions from the Henry Ruston President's Endowment.

The Foundation has committed \$5,000,000 to the University of Southern Indiana for the construction and outfitting of the Griffin Center, a conference center on the University campus. Construction began in the latter part of 2014 and is expected to be completed in May 2016. Funding for this project is through an individual \$5,000,000 gift commitment to the Foundation's capital campaign, *Campaign USI: Elevating Excellence*. This gift commitment will be satisfied no later than December 15, 2020. Since construction of the conference center will occur in advance of full payment of the gift commitment, the Foundation has secured a line of credit with a local financial institution to cover the construction costs of the facility with repayment of the line of credit to be made by gift commitment payments from the donor. The gift commitment will be used

as collateral for the line of credit and the donor will be obligated to make annual gift commitment payments of at least the annual amount of the line of credit payment requirements until the gift commitment is fully satisfied and the line of credit is paid in full. A clause barring recourse to the Foundation is included in the financing agreement. Any recourse on the line of credit will be made exclusively against the donor's assets. As of October 2015, no draws on the line of credit have been taken by the Foundation. Payments to the University are due upon receipt of invoices from the University. As of October 2015, no invoices have been received from the University.

The Foundation has committed up to \$2,000,000 to the University of Southern Indiana for the construction and outfitting of a welcome center on the University campus. The project is in the planning stage and construction dates have not been established as of October 2015. Funding for this project is through individual gift commitments to the Foundation's capital campaign, *Campaign USI: Elevating Excellence*, designated for the welcome center. \$1,500,000 of the gift commitments will be satisfied no later than December 31, 2015, with the balance to be satisfied no later than June 30, 2018. All payments against this commitment are due upon receipt of invoices from the University.

Note 13: Risks and Uncertainties

Investments

The Foundation invests in various investment securities. Investment securities, as well as beneficial interests in trusts, are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities and beneficial interests, it is at least reasonably possible that changes in the values of investment securities and beneficial interests will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Note 14: Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the consolidated financial statements were available to be issued.

Supplementary Information

Consolidating Schedule of Financial Position Information June 30, 2015 (With Comparative Totals for 2014)

	2015							
	University of Southern Indiana Foundation		E	Southern Indiana Higher ducation dings, LLC	E	iminations		Total
Assets								
Cash	\$	245,805	\$	677,780	\$	-	\$	923,585
Accounts and interest receivable		86,561		8,907		-		95,468
Contributions receivable, net		7,965,219		-		-		7,965,219
Prepaid expenses		18,175		-		-		18,175
Investments	10	03,220,173		-		-	1	03,220,173
Cash value of life insurance Beneficial interest in charitable		500,841		-		-		500,841
remainder trusts		756,368		-		-		756,368
Beneficial interest in perpetual trusts		3,899,466		-		-		3,899,466
Beneficial interest in Community Foundation		60,979		-		-		60,979
Life interest in real estate		371,425		-		-		371,425
Real estate held for investment		434,510		2,036,705		-		2,471,215
Investment in Southern Indiana								
Higher Education Holdings, LLC		3,113,988		-		(3,113,988)		-
Land		46,413		179,055		-		225,468
Buildings, net of accumulated depreciation;								
2015 - \$369,662, 2014 - \$311,146		164,861		211,734		-		376,595
Property management deposits		1,875		2,325				4,200
Total assets	\$ 12	20,886,659	\$	3,116,506	\$	(3,113,988)	\$ 1	20,889,177
Liabilities and Net Assets								
Liabilities								
Accounts payable	\$	32,100	\$	193	\$	-	\$	32,293
Deposits		1,875		2,325		-		4,200
Deferred income		1,380		-		-		1,380
Payable to related parties		483,090		-		-		483,090
Use obligation of life interest		222,283		-		-		222,283
Annuities payable		1,899,935		-		-		1,899,935
Total liabilities		2,640,663		2,518		-		2,643,181
Net Assets								
Unrestricted		14,637,893		3,113,988		(3,113,988)		14,637,893
Temporarily restricted	61,354,409			-		-		61,354,409
Permanently restricted		42,253,694		-		-		42,253,694
Total net assets	1	18,245,996		3,113,988		(3,113,988)	1	18,245,996
Total liabilities and net assets	\$ 12	20,886,659	\$	3,116,506	\$	(3,113,988)	\$ 1	20,889,177
					_			

 Total
\$ 1,461,508 71,696 4,301,085 118,551 99,516,754 403,565
780,615 3,959,521 64,555 371,425 2,471,215
225,468
 435,110 4,125
\$ 114,185,193
\$ 50,580 3,050 525 680,321 246,213 2,088,144
 3,068,833
14,440,126 56,920,378 39,755,856
 111,116,360
\$ 114,185,193

Consolidating Schedule of Activities Information Year Ended June 30, 2015 (With Comparative Totals for 2014)

$\begin{tabular}{ c c c c c } \hline University of Southern Indiana Scholarships and awads Scholarships and Scholarships$								2015
Southern IndianaSouthern HoldingHigher EducationEducationRevenues and Other Support5132,1195555132,119GrantsChange in value of split-interest agreementsChange in split interest life estateRetal income (loss), net Miscellaneous income87,01287,01287,012Reclassification of donor intent total revenues and other support4,607,442(25,554)-4,387,874Total revenues and other support4,607,442(25,554)-4,387,874Total revenues and other support4,607,442(25,554)-2,110,577Educational grants and academic enhancements1,299,256-1,299,256-1,299,256Athletic support573,016873,116-873,16Other University support572,041-578,171-2,0680Total program services4,745,0544,745,054Management and general in trusts578,1715,78,171Fundraising Uncollectible pledge lossTotal expenses5,646,7575,546,757Total expenses5,646,757Total expenses5,646,757 <th></th> <th colspan="6">Unrestricted</th> <th></th>		Unrestricted						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		Se Ii	outhern ndiana	Б	Southern Indiana Higher ducation			Total
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Revenues and Other Support							
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		\$	132,119	\$	-	\$	-	\$ 132,119
agreementsChange in split interest life estateRental income (loss), net437(25,554)(25,117)Miscellaneous income $87,012$ - $87,012$ Reclassification of donor intentNet assets released from restrictions $4,387,874$ Total revenues and other support $4,607,442$ (25,554)- $4,581,888$ ExpensesPrograms – University of Southern Indiana Scholarships and awards $2,110,577$ -2,110,577Educational grants and academic enhancements1,299,256-1,299,256Athletic support $87,316$ - $87,316$ Other University support572,041-572,041Capital projects655,184655,184Community outreach20,68020,680Total program services $4,745,054$ 4,745,054Management and general578,171-578,171Fundraising323,532Total expenses $5,646,757$ -5,646,757Other ChangesInvestment income, net1,217,6521,296-1,218,948Change in value of beneficial interest in trustsMineral royalty incomeMineral royalty income-43,688-43,688Net income of subsidi	Grants		-		-		-	-
Rental income (loss), net437(25,554)-(25,117)Miscellaneous income $87,012$ $87,012$ Reclassification of donor intentNet assets released from restrictions $4,387,874$ $4,387,874$ Total revenues and other support $4,607,442$ (25,554)- $4,387,874$ FxpensesPrograms - University of Southern IndianaScholarships and awards $2,110,577$ - $2,110,577$ Educational grants and academic $87,316$ - $87,316$ Other University support $87,316$ - $87,316$ - $87,316$ Other University support $572,041$ $572,041$ -Capital projects $655,184$ $655,184$ -Community outreach $20,680$ $20,680$ Total program services $4,745,054$ - $4,745,054$ Management and general $578,171$ - $578,171$ Fundraising $323,532$ - $323,532$ Uncollectible pledge lossTotal expenses $5,646,757$ - $4,218,948$ Change in value of beneficial interest in trustsMineral royalty income- $43,688$ - $43,688$ Net income of subsidiary $19,430$ Total other changes $1,237,082$ $44,984$ $(19,430)$ $1,262,636$	agreements		-		-		-	-
Miscellaneous income $87,012$ - - $87,012$ Reclassification of donor intent -			-		-		-	-
Reclassification of donor intent - - - - - - - - 4,387,874 - - 4,387,874 Total revenues and other support 4,607,442 (25,554) - 4,581,888 Expenses Programs – University of Southern Indiana Scholarships and awards 2,110,577 - - 2,110,577 Educational grants and academic enhancements 1,299,256 - - 1,299,256 A thletic support 87,316 - - 87,316 Other University support 572,041 - 572,041 Capital projects 655,184 - - 655,184 Community outreach 20,680 - 20,680 - 20,680 Total program services 4,745,054 - - 4,745,054 Management and general 578,171 - - 5,646,757 Fundraising 323,532 - - - - Total expenses 5,646,757 - - 4,3688 - - Investment income, net 1,217,652 1,296 <					(25,554)		-	,
Net assets released from restrictions $4.387,874$ - - $4.387,874$ Total revenues and other support $4.607,442$ $(25,554)$ - $4.581,888$ Expenses Programs - University of Southern Indiana Scholarships and awards $2,110,577$ - - $2,110,577$ Educational grants and academic enhancements $1,299,256$ - - $1,299,256$ Athletic support $87,316$ - - $87,316$ Other University support $572,041$ - - $572,041$ Capital projects $655,184$ - - $655,184$ Community outreach $20,680$ - - $20,680$ Total program services $4,745,054$ - - $4,745,054$ Management and general $578,171$ - - $578,171$ Fundraising $323,532$ - $323,532$ - $323,532$ Uncollectible pledge loss - - - - - Investment income, net $1,217,652$ $1,296$ - $1,218,948$ Change in value of beneficia			87,012		-		-	87,012
Total revenues and other support $4.607.442$ $(25,554)$ $ 4.581,888$ Expenses Programs – University of Southern Indiana Scholarships and awards $2,110.577$ $ 2,110.577$ Educational grants and academic enhancements $1,299,256$ $ 2,110.577$ Educational grants and academic enhancements $1,299,256$ $ 2,110.577$ Capital projects $655,184$ $ 655,184$ $ 655,184$ Community outreach $20,680$ $ 20,680$ $ 20,680$ Total program services $4,745,054$ $ 572,041$ $ 20,680$ Management and general $578,171$ $ 323,532$ $ 323,532$ Uncollectible pledge loss $ 5,646,757$ $ 5,646,757$ Other Changes Investment income, net $1,217,652$ $1,296$ $ 1,218,948$ $ -$			-		-		-	-
Expenses 2,110,577 - - 2,110,577 Educational grants and academic enhancements 1,299,256 - - 1,299,256 Athletic support 87,316 - - 87,316 Other University support 572,041 - - 572,041 Capital projects 655,184 - - 20,680 Total program services 4,745,054 - - 4,745,054 Management and general 578,171 - - 578,171 Fundraising 323,532 - - - 20,680 Incollectible pledge loss -	Net assets released from restrictions		4,387,874		-		-	 4,387,874
Programs – University of Southern Indiana Scholarships and awards $2,110,577$ $2,110,577$ Educational grants and academic enhancements $1,299,256$ $1,299,256$ Athletic support $87,316$ $87,316$ Other University support $572,041$ $572,041$ Capital projects $655,184$ $20,680$ Total program services $4,745,054$ $20,680$ Total program services $4,745,054$ $4,745,054$ Management and general $578,171$ $578,171$ Fundraising $323,532$ $323,532$ Uncollectible pledge lossTotal expenses $5,646,757$ $5,646,757$ Other ChangesInvestment income, net $1,217,652$ $1,296$ - $1,218,948$ Change in value of beneficial interest in trustsMineral royalty income-43,688-43,688Net income of subsidiary $19,430$ Total other changes $1,237,082$ $44,984$ $(19,430)$ $1,262,636$	Total revenues and other support		4,607,442		(25,554)		-	 4,581,888
Uncollectible pledge lossTotal expenses $5,646,757$ $5,646,757$ Other ChangesInvestment income, net $1,217,652$ $1,296$ - $1,218,948$ Change in value of beneficial interestin trustsMineral royalty income-43,688-43,688Net income of subsidiary19,430-(19,430)-Gain on cash value of life insuranceTotal other changes $1,237,082$ $44,984$ (19,430) $1,262,636$	Programs – University of Southern Indiana Scholarships and awards Educational grants and academic enhancements Athletic support Other University support Capital projects Community outreach Total program services Management and general		1,299,256 87,316 572,041 655,184 20,680 4,745,054 578,171		- - - - - - - - - -			 1,299,256 87,316 572,041 655,184 20,680 4,745,054 578,171
Total expenses 5,646,757 - - 5,646,757 Other Changes Investment income, net 1,217,652 1,296 - 1,218,948 Change in value of beneficial interest in trusts - - - - - Mineral royalty income - 43,688 - 43,688 43,688 Net income of subsidiary 19,430 - (19,430) - Gain on cash value of life insurance - - - - Total other changes 1,237,082 44,984 (19,430) 1,262,636	-		- 223,332		-		-	- 525,552
Investment income, net1,217,6521,296-1,218,948Change in value of beneficial interestin trustsMineral royalty income-43,688-43,688Net income of subsidiary19,430-(19,430)-Gain on cash value of life insuranceTotal other changes1,237,08244,984(19,430)1,262,636		. <u> </u>	5,646,757		-		_	 5,646,757
Mineral royalty income - 43,688 - 43,688 Net income of subsidiary 19,430 - (19,430) - Gain on cash value of life insurance - - - - Total other changes 1,237,082 44,984 (19,430) 1,262,636	Investment income, net Change in value of beneficial interest		1,217,652		1,296		-	1,218,948 -
Net income of subsidiary 19,430 - (19,430) - Gain on cash value of life insurance -			-		43,688		-	43,688
Gain on cash value of life insurance - - - Total other changes 1,237,082 44,984 (19,430) 1,262,636			19,430		-		(19,430)	-
	•		-		-		-	 -
Change in Net Assets \$ 197,767 \$ 19,430 \$ (19,430) \$ 197,767	Total other changes		1,237,082		44,984		(19,430)	 1,262,636
	Change in Net Assets	\$	197,767	\$	19,430	\$	(19,430)	\$ 197,767

			2014				
Temporarily	Permanently						
Restricted	Restricted						
			· · · · · · · · ·				
University of	University of						
Southern	Southern						
Indiana	Indiana						
Foundation	Foundation	Total	Total				
roundation	roundation	Total	10101				
\$ 6,276,394	\$ 2,461,181	\$ 8,869,694	\$ 8,665,988				
218,571	-	218,571	-				
(88,607)	(19,343)	(107,950)	(91,541)				
23,930	-	23,930	13,732				
-	-	(25,117)	(34,117)				
126,985	-	213,997	248,578				
(3,888)	3,888		-,				
(4,387,874)	-	-	-				
2,165,511	2,445,726	9,193,125	8,802,640				
_	_	2,110,577	1,836,997				
		2,110,577	1,050,777				
_	_	1,299,256	594,791				
_	_	87,316	68,694				
_	_	572,041	519,792				
-	-	655,184	2,500				
-	-						
		20,680	9,980				
-	-	4,745,054	3,032,754				
		670 171	500 514				
-	-	578,171	589,514				
-	-	323,532	344,278				
5,247	31	5,278	10,495				
5,247	31	5,652,035	3,977,041				
- 7		, ,	/				
_		_					
2,213,322	92,806	3,525,076	14,556,486				
(25,468)	(40,663)	(66,131)	350,476				
-	-	43,688	77,914				
-	-	-	-				
85,913		85,913	78,496				
2,273,767	52,143	3,588,546	15,063,372				
\$ 4,434,031	\$ 2,497,838	\$ 7,129,636	\$ 19,888,971				

2014
