AGENDA
JOINT MEETING
FINANCE COMMITTEE AND CONSTRUCTION COMMITTEE

UNIVERSITY OF SOUTHERN INDIANA
BOARD OF TRUSTEES

September 4, 1997

Construction Committee
Discussion of bids received for construction of the Liberal Arts Center

Finance Committee
Discussion of changes in required board approvals of such items as construction bid approvals, financing, change orders, and budget adjustments/transfers, etc.
September 2, 1997

To: Mr. Richard Schmidt  
University of Southern Indiana  
8600 University Boulevard  
Evansville, IN 47712

Re: University of Southern Indiana  
New Classroom Bldg. & Central Utility Plant Chiller Addition  
Project #95120

Subj: Recommendation to Award Construction Contracts

Dear Mr. Schmidt:

Since receiving the bids for the New Classroom Building on August 19, 1997, we at The Skillman Corporation have performed our post bid analysis and investigation of each of the potential successful bidders.

The first endeavor was to review every bid received to verify the completeness and correctness of all of the bid documents and the accuracy of the bid results recorded at the bid opening. All combination bids were analyzed as well to determine the apparent low bidders in each category.

The initial contact with each apparent low bidder was to verbally review the bid and schedule a Pre-Award Conference with those whose bids withstood scrutiny. This initial process resulted in three (3) bidders requesting to withdraw their bids due to obvious material errors identified at this time.

A Pre-Award Conference was then held with each low bidder to discuss and review the details and the scope of each bid category. A representative of the University and the design team was also present at the conferences.

I am pleased to state that no significant issues were raised during these conferences that prevent us from proceeding with the current low bidders. This success is attributable to a good set of design documents and a well developed and communicated approach to packaging the work in multiple bid categories.

It is the recommendation of The Skillman Corporation that the Contractors listed on the attached bid analysis be awarded contracts in the amount of their base bid.

I have also attached a Bid Tabulation of all bids received for your use and information.
We look forward to continuing our relationship with you and the rest of the staff at the University during the building process.

Sincerely,

THE SKILLMAN CORPORATION

James N. Boots
Vice-President/Account Executive

cc: Steve Helfrich/USI
    Larry Koenes, TSC
    File (2)
LIBERAL ARTS CENTER
PROJECT COSTS
SEPTEMBER 2, 1997

<table>
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<tr>
<th></th>
<th>Project Budget (July 11, 1997)</th>
<th>Project Costs</th>
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<tr>
<td>Construction Bids</td>
<td>11,332,329</td>
<td>12,529,459</td>
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<tr>
<td>Utility Plant Construction</td>
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<td>49,488</td>
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<td>General Conditions</td>
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<td><strong>Subtotal</strong></td>
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<td>Moveable Equipment¹</td>
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<td>Fixed Equipment</td>
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<td>Fees and Miscellaneous Expense</td>
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<td>Less Utility Plant Construction</td>
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<td>TOTAL</td>
<td><strong>15,188,138</strong></td>
<td><strong>15,188,138</strong></td>
</tr>
</tbody>
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¹ The Moveable Equipment Cost will be increased with the reduction of the Contingency Budget (of approximately $250,000) and the negotiated construction cost reductions.

Physical Plant
8600 University Boulevard • Evansville, Indiana 47712-3596 • 812/464-1782 • FAX 812/465-7159